



**INDIA INSURTECH ASSOCIATION**

# **PITCHBOOK** **2024**

---

December, 2024



## Companies covered



- InsureMO Corporation Pte. Ltd.
- LUMIQ
- AARC
- Accurate Adjusters Insurance Surveyors and Loss Assessors Pvt Ltd
- Across Assist Private Limited
- Advanze Solutions Pvt. Ltd.
- Aktivo Labs
- Assurekit
- Alliance Insurance Brokers Pvt Ltd (Elephant.in)
- AQM TECHNOLOGIES PRIVATE LIMITED
- Artivatic Data labs Private Limited
- Attributum Insurtech
- B4E Insurtech Inc
- BimaPay Finsure Private Limited
- Bimaplan
- Binary Semantics
- BizBima Brockers pvt Ltd
- BOXX Insurance Inc.
- BRITSURE INSURTECH Pvt Ltd
- CAG Health Services
- CamCom
- CAMS Insurance Repository services Ltd
- Centrico Insurance Repository Limited
- Consint Solutions Pvt. Ltd.
- CoverSure
- Drona Pay
- Duck Creek Technologies
- Dvara E-Dairy Solutions Private Limited
- Ediplis Counsels
- Eicore Technologies
- Everestek Technosoft Solutions Private Limited
- Exegesis
- Finsall Resources Private Limited
- Fitterfly
- Floatbot, Inc & FloatbotAI India Private Limited
- FTN Solutions & Advisory Pvt Ltd
- Global-India Insurance Brokers Pvt. Ltd. (MyPolicyNow)
- iAgency Software
- InCHES Healthcare Private Limited
- Indus Net Technologies Ltd.
- InfoAxon Innovations Pvt. Ltd.
- Insillion
- Insurnest
- IntelliOasis
- iNube



## Companies covered



- KappaX (Hyperstate Technologies Private Limited)
- LaxmiGyaan
- LeadSquared
- LOCKTON INSURANCE BROKERS (INDIA) PRIVATE LIMITED
- Manomay Innsurtech
- Mera Kal
- MicroNsure
- Milliman
- Mitigata - Smart Cyber Insurance
- MyBenefits360 by Thynksight Technologies
- Newgen Software
- Nizcare Private Limited
- Novac Technology Solutions
- Niverse Health Solutions Private Limited
- OneAssure (Prost Technologies Private Limited)
- Perfios Software Solutions Pvt. Ltd.
- Pro-Risk
- ProtectMeWell
- Probus Insurance Broker Private Limited
- Quantique Metadata Private Limited
- RIA
- Risknox
- Rootally AI
- ISilverbullet
- Sbi Life
- Securis360 Inc.
- Sejal Insurance Broking Ltd.
- Shoveltech Solutions Pvt Ltd.
- Shriram General Insurance Company Limited
- SUD Life (Star Union Daiichi Life Insurance)
- Symbo Insurance
- Tech 90 One Solutions
- Toolyt
- Track Four Infotec Private Limited
- TruCvr Technologies Pvt Ltd
- ValuEnable Pvt. Ltd.
- VideoCX.io
- Visit Health
- WatchYourHealth.com India Private Limited
- Webuters Technologies Pvt. Ltd.
- WRMS Global
- Xceedance
- Zopper (Solv Tech Solutions Pvt Ltd)
- Zuno General Insurance
- Zscore
- Zyla Health

# Team IIA



**Prerak Sethi**  
 Founder, RIA  
 Co-Founder, IIA



**Subhajit Mandal**  
 Co-Founder, Cyber Sierra  
 Co-Founder, IIA



**Shwetank Verma**  
 Founder, Leo Capital  
 Co-Founder, IIA



**Sumit Ramani**  
 Consulting Actuary &  
 Co-Founder & CEO -  
 Protect Me Well



**Amit Tiwari**  
 Co-Founder & President -  
 Xceedance



**Pallav Singh**  
 Co Founder & CEO,  
 Kruzz



**Nilanjan Roy**  
 Head of Group and Global  
 Health Business,  
 ManipalCigna Health Insurance



**Sunil Padasala**  
 Chief Innovation & Strategy  
 Officer, Assurekit



**Sunder Krishnan**  
 Chief Risk Officer,  
 Reliance Nippon Life Insurance



**Rajat Sharma**  
 Chief Revenue Officer,  
 InsureMo



**Khushboo Agrawal**  
 Co-Founder, Zyla



**Prabal Khanna**  
 Founder, Finsall



**Rahul Nawab**  
 President Data & AI,  
 Prowess Consulting LLC



**Rahul Mehay**  
 Head of Revenue and Operations



**Shobha Arora**  
 Lead Community Manager



**Tanvi Sachdeva**  
 Growth and Operations  
 Manager



**Anu Singh**  
 Social Media Executive

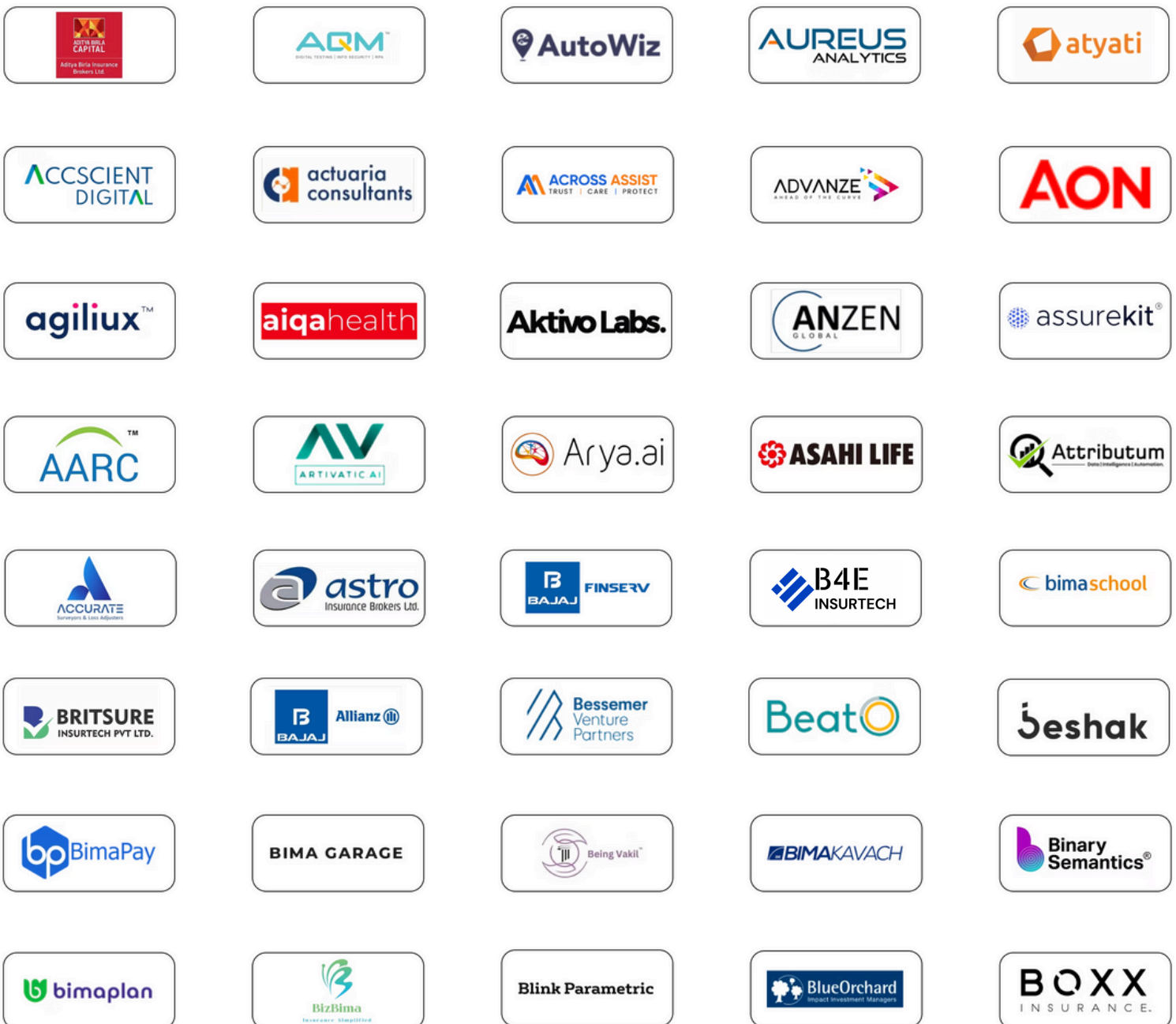


# Sponsors and Members

## IIA Sponsors

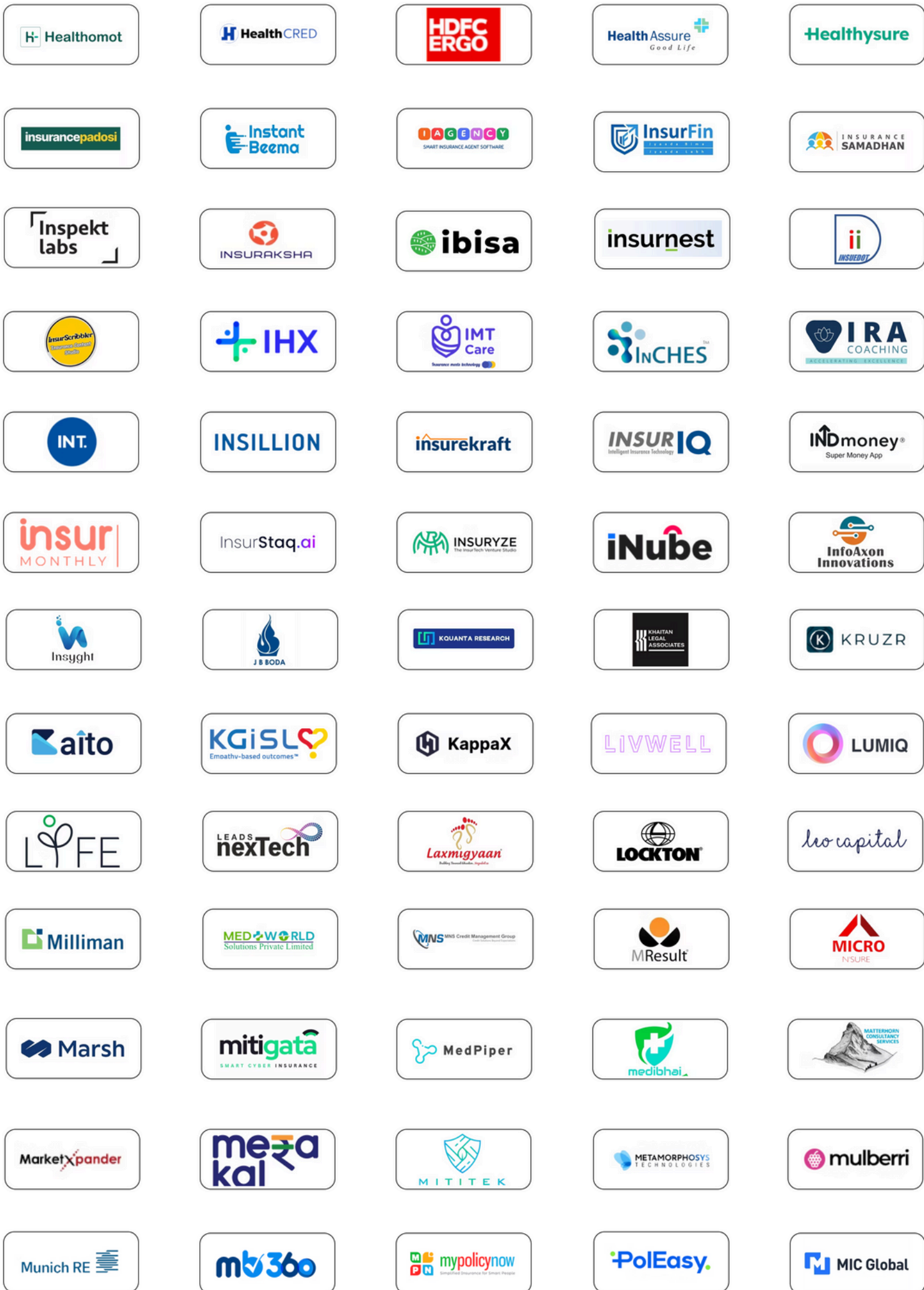


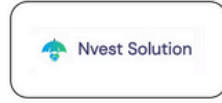
## IIA Members

















<https://insuremo.com/>

### **InsureMO: Global Insurance Infrastructure Platform**

InsureMO is a global insurance infrastructure platform delivered as middleware Platform-as-a-Service (PaaS), serving the entire insurance ecosystem including carriers, managing general agents (MGAs), distribution channels, insurtech companies, and independent software vendors (ISVs). As a Middle Office solution, InsureMO provides insurance components through products and APIs that seamlessly integrate into existing infrastructure, enabling rapid development and scaling of any insurance use case.

### **Our Global Impact**

Operating in over 40 countries, InsureMO processes 1.2 billion API calls daily and has demonstrated its robust capabilities by managing over 65 million policies within 24 hours during China's Singles Day. The platform facilitates more than US\$25 billion in Gross Written Premium (GWP) through its cloud platform, offering:

- A library of 5,000+ ready-to-use insurance products
- 2,000+ insurance APIs
- 1,000 non-insurance services
- Partnerships with 300 global carriers
- Support for 6,000+ distribution channels
- Services to 500 active customers worldwide

### **Meeting Today's Digital Challenges**

In today's rapidly evolving insurance landscape, organizations face three primary challenges, known as the 3Vs:

- Volume: Our highly elastic, auto-scalable architecture meets unpredictable demands from digital business models
- Velocity: Consumable components enable 100x faster launch of services, products, and channels
- Variation: Flexible product bundling capabilities drive innovation through customizable SKUs and variations

### **How InsureMO Works**

Our headless architecture provides the flexibility to modernize core applications, distribute digital insurance, and power applications from front to back office. The low-code approach allows quick implementation of thousands of product SKUs from our library, seamlessly integrating into existing applications.

### **Solutions for Different Stakeholders**

#### Insurance Carriers, MGAs, and Brokers:

Use InsureMO for core modernization and channel connectivity across marketing, sales, and servicing.

#### Embedded Insurance Partners / Distribution Channels:

Embed insurance within existing customer journeys to create new revenue streams while leveraging data for customer insights.

#### ISVs and SaaS Providers:

Partner with InsureMO to integrate insurance capabilities into their tech stack or build connectors enabling insurance use cases alongside their product offerings.

Through our global ecosystem support, InsureMO powers various sectors including Auto & Mobility, Banking, Healthcare, Travel, Pet Care, Telecom, Employee Benefits, SMB, and the Gig Economy.





<https://insuremo.com/>

### **Representative**

Rajat Sharma, CRO

rajat.sharma@insuremo.com

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org>)
- Japan (Tokyo FinTech - <https://tokyofintech.com>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com>)
- Israel - (InsurTech Israel - <https://insurtechil.com>)
- Insurtech NY - (<https://www.insurtechny.com>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), United States

### **Key Business Objectives**

Through international association partnerships and this pitchbook, InsureMO aims to achieve the following key business objectives:

#### Market Expansion & Client Acquisition

- Partner with established brands and digital platforms looking to embed insurance into their customer journeys
- Expand into new geographical markets through strategic partnerships with regional insurance carriers and distributors
- Identify and engage with high-potential embedded insurance partners across various sectors (e-commerce, mobility, fintech)

#### Ecosystem Development

- Build strategic alliances with technology partners and system integrators to enhance implementation capabilities
- Strengthen relationships with insurance carriers to expand product offerings
- Develop partnerships with regional insurtech associations to increase market presence

#### Product Innovation & Market Leadership

- Showcase InsureMO's technological capabilities to potential partners and clients
- Demonstrate successful use cases across different industries and regions
- Position InsureMO as the leading global insurance middleware platform

#### Business Growth

- Drive platform adoption and increase transaction volumes
- Expand the partner network across distribution channels
- Increase Gross Written Premium (GWP) processed through the platform



[www.lumiq.ai](http://www.lumiq.ai)

LUMIQ stands as a transformative player in the Data & AI space, specializing in delivering data projects for customers in the Insurance sector and broader Financial Services Industry (including Banks, AMCs, Lending, etc.). With 11+ years of experience and a portfolio of top insurers and FSI companies, LUMIQ has consistently differentiated itself by delivering 100% successful projects and measurable business value.

LUMIQ has a global team of 400+ certified Data, AI, ML, GenAI and Insurance Domain experts operating out of India (Noida, Mumbai, Chennai and Pune), Singapore, Southeast Asia (Vietnam, Thailand, Philippines, Indonesia) and the US. Leveraging 8+ years of cloud experience, they have supported insurers representing over 100 million customers and \$295 billion in the last year's sum assured.

### **The differentiation that LUMIQ brings in this space is:**

- Deep FSI Knowledge: A dedicated Insurance Practice led by industry veterans with over 500+ years of combined experience in the Insurance Sector.
- Proven Expertise and Solutions: 120+ deployed domain-specific use cases, along with proven architecture and deep solutioning expertise across Data, AI/ML, and GenAI.
- Data & AI Accelerators & Frameworks: 10+ field-proven Insurance Data Models, DataGenie (Generative AI), Insurance Underwriting Copilot, and much more.
- Turnkey Business Offerings for Insurance: Focused on Sales and Distribution, Customer DNA & Next Best Action, Renewals & Persistency, Regulatory Compliance, Claims, and Data Modernisation.

Recognized with multiple accolades such as Elets BFSI Tech Innovation Award, AWS Specialty Partner of the Year Award for Data, Analytics, and ML, LUMIQ continues to lead from the front in delivering innovation-driven solutions.

### **Representatives**

Dobi, Co-Founder & Chief Product Officer

Contact Number: 9901525431

Email id: vaibhav@lumiq.ai

### **Countries of Interest**

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia, Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Grow Market Reach: Connect with new clients and expand presence.
- Build Partnerships: Collaborate with industry leaders.
- Showcase Excellence: Highlight expertise and success stories.
- Present Solutions: Demonstrate innovative offerings to address client needs.



[www.lumiq.ai](http://www.lumiq.ai)

**PR:**

<https://www.prnewswire.com/news-releases/lumiq-and-automated-data-announce-a-partnership-that-promises-to-accelerate-the-pace-at-which-financial-services-companies-integrate-data-to-drive-business-value-301951228.html>

<https://theprint.in/ani-press-releases/lumiq-unveils-empower-pryzm-a-data-reliability-platform-purpose-built-for-the-modern-financial-services-enterprise/1757879/>

**Awards:**

- Elets BFSI Tech Innovation Award (Data Management Solutions)
- AWS Specialty Partner of the Year (Data, Analytics, and ML)
- AWS Consulting Partner (AI/ML Solutions)
- AWS Indian Prospecting League





<http://aarconsultants.in/>

AARC is a team of Actuaries, Data Scientists, technology experts who believe in delivering high quality work and add value to their Clients.

**Representative**

Yogita Arora

yogitaarora@aarconsultants.in; 9873712406

**Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Middle East and North Africa (MENA)
- United States

**Key Business Objectives**

- Identify and collaborate with new Clients to build InsurTech and other IT solutions, which can solve and streamline Insurance markets



[www accuratesurveyor.com](http://www accuratesurveyor.com)

Accurate is a leading service provider established by a team of highly qualified and experienced insurance professionals and loss adjusters. We specialize in independent loss adjusting, survey & assessment, claims auditing, risk engineering assessment & management and consulting services.

Our firm is distinguished by its independence, high service quality standards, and technical expertise, developed over years of adhering to international loss adjusting standards while operating within the region.

Accurate is a trusted partner for the regional insurance market and international stakeholders engaged in commercial and technicality business. We offer a comprehensive, technical, and proactive approach to claims handling and underwriting requirements, delivering a blend of credibility and confidence.

Our leadership team leverages extensive industry knowledge and experience to drive our business forward. We excel in managing large and complex claims, catastrophic events, and risk management for major insurers, reinsurers, and large corporates.

Our Group has a standing record of rapid growth in the space of General Insurance in India & Indian subcontinent and MENA (Middle East and North Africa).

### **Representative**

Neeraj Bhatheja - CMD cum CEO

ceo@accuratesurveyor.com, nbinmail@gmail.com; +91-9828019828

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Network with carriers & underwriters around the world
- Establish Connect with Industry Peers
- Enhance Global Presence / Market Expansion
- Expand global footprint and penetrate new segments
- Outreach to new partnerships
- Inviting Investors



<https://www.acrossassist.com/>

Across Assist is a visionary assistance and assurance company headquartered in Gurgaon, dedicated to reshaping the landscape of assistance and value-added services in Insurance space. We aim to exceed conventional boundaries, offering unparalleled support to individuals and businesses.

Innovation is at the heart of our operations, driving the creation of value-added propositions in both embedded (Insurance + Assurance) and stand-alone products. Operating on B2B2C and B2B2E models, we maintain a robust service network spanning over 22,000+ pin codes in India and 200+ countries worldwide.

Our 360-degree assistance platform delivers customizable solutions across the travel, medical, automobile, and electronics sectors.

#### Core Products :

- Travel + Medical Assistance: Available as part of travel insurance or as a standalone service.
- Automobile Assistance: Integrated into motor, personal accident, and extended warranty insurance, or as stand-alone offerings such as roadside assistance.
- Electronics Assistance: Comprehensive solutions for mobiles, appliances, and gadgets, cyber and home including insurance and end-to-end assistance services.

#### Representative

Neeraj Verma, CEO

neeraj.verma@acrossassist.com; +91 8879770177

ankur.aggarwal@acrossassist.com

#### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

#### Key Business Objectives

Leveraging the IIA Pitchbook in collaboration with international association partners enables Across Assist to achieve the following key business objectives:

- Client Acquisition and Market Penetration
- Strategic Alliances
- Talent Recruitment
- Market Insights
- Regulatory Compliance Awareness





[www.advanzetech.com](http://www.advanzetech.com)

Advanze is a multinational company operating in India, USA & Canada revolutionizing the insurance industry with new-age technology. We simplify operations and deliver exceptional customer experiences for insurance carriers, intermediaries, and brokers.

As a trusted Duck Creek System Integrator partner, with deep expertise in Property and Casualty (P&C) insurance, we have successfully implemented digital transformation initiatives for North American & Indian insurance carriers.

### Key Offerings:

1. Insurance Ecosystem Solution
  - Broker/Agency Management system
  - Risk Analyser
  - Customised surveyor portal
2. Duck Creek:
  - Complete Suite for PL/CL/Specialty Lines
  - Template & Platform Upgrades
  - New Template Development
  - Acordify
  - Requirement Extractor (REX)
3. Enterprise Data Management:
  - Data Reconciliation, Integrity, and Validation
  - Data Migration – ETL
  - Data Analytics – Predictive
  - BI Reporting and Dashboards
  - Data Science & Engineering – AI & ML
4. Other Offerings:
  - Robotic Process Automation (RPA) – AI Builder, Power Automate, Power Apps
  - CRM Design – UI/UX, Wireframes, Portals
  - Renewal Conversion
  - Quote Migration
  - Testing Automation Model
  - Product Innovation – Climate Risk Assessment, DevOps, Cloud migration

### Why Advanze?

- For Insurance Carriers: Expertise in upgrades, new development, quote automation, and seamless migrations.
- For Intermediaries: A robust no-code/low-code 360-degree platform that can act as a standalone core application or integrate seamlessly with existing systems.

### Representative

Amol Gupta, Managing Director  
 Amol.Gupta@advanzetech.com; 7608082006

### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- South East Asia, Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Partnering with Indian Insurance Brokers
- Market Expansion and Client Acquisition
- Innovation and Technology Adoption
- Business Networking and Collaborations
- Knowledge Exchange and Best Practices
- Visibility and Credibility
- Investment and Funding Opportunities
- Utilizing US Insurance Experience for Market Penetration

# Aktivo Labs.

[www.aktivolabs.com](http://www.aktivolabs.com)

Aktivo Labs empowers insurers and reinsurers to predict and prevent chronic diseases with scalable, evidence-based digital tools.

Leveraging advanced health risk analytics with user data, we deliver tailored insights that drive personalized engagement, timely interventions, and more precise product recommendations - ensuring the right solutions reach the right users at the right time.

## Representative

Vinod Mukundan; Chief Business Officer  
vinod@aktivolabs.com; +91 9830798482

## Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA)
- United States
- LATAM

## Key Business Objectives

- Identify new clients and partnerships



[www.assurekit.com](http://www.assurekit.com)

Assurekit: Simplifying Insurance for Businesses

Assurekit is a full-stack digital insurance ecosystem that helps businesses launch, manage, and scale protection programs effortlessly. Our mission is to make insurance 10x simpler by creating contextual products that build trust and engagement with customers.

### Representative

Adarsh Chokhani , Founder and CEO; [adarsh@assurekit.com](mailto:adarsh@assurekit.com), 9870444822

Avinash Ramachandran , Chief Operating Officer; [avinash@assurekit.com](mailto:avinash@assurekit.com) , 9535485378

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Build partnerships with insurers and platform businesses.
- Connect with InsurTech investors.
- Form strategic alliances to expand globally.





[www.elephant.in](http://www.elephant.in)

Elephant.in (Alliance Insurance Brokers Pvt Ltd) is India's first Insurtech advisory platform, simplifying insurance for businesses and employees through tailored, fully digital solutions. Backed by Alliance Insurance Brokers Pvt. Ltd., a leading insurance broking house since 2003, we deliver seamless, technology-driven insurance services for diverse needs.

**B2B2E:** Corporate employees enjoy exclusive discounts on personal insurance plans (car, health, life, and travel) simply by using their work email ID.

**B2B:** We simplify insurance for MSMEs, offering competitive programs and reducing administrative burdens.

**Affinity (Embedded Insurance):** Our partnerships empower businesses across fintech, e-commerce, banking, health, and more to embed insurance into their products, enhancing customer loyalty and creating new revenue streams. With Elephant.in, businesses and employees alike experience hassle-free insurance consultations, innovative solutions, and peace of mind.

### **Representative**

Aftab Chaz - Associate Director & Business Head  
aftab@elephant.in; 73044 29923

### **Countries of interest**

- South East Asia

### **Key Business Objectives**

- Market Expansion and Client Acquisition
- Innovation and Technology Adoption
- Business Networking and Collaborations
- Knowledge Exchange and Best Practices



[www.aqmtechnologies.com](http://www.aqmtechnologies.com)

AQM Technologies PVT LTD (AQM) established in the Year 2000 with a mission to make testing experience a “HAPPY TESTING” experience for all our stakeholders, our employees by allowing them to acquire new skills, and providing them with challenging assignments. Our Promise to our customers is Bug Free Software.

### **Representative**

Hari Chandra - Product Success Engineer  
[hari.chandra@aqmtechnologies.com](mailto:hari.chandra@aqmtechnologies.com)

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Identify new clients
- Identify new market(countries)
- Hire QA testers and BA for Insurance domain
- Identify new clients for Codeless automation tool - BOTm



[www.artivatic.ai](http://www.artivatic.ai)

Artivatic.ai is a leading InsurTech and HealthTech company leveraging AI and GenAI to transform insurance and healthcare. We offer innovative platforms for underwriting, claims, policy management, and health data integration, enabling insurers and healthcare providers to streamline operations, reduce costs, and deliver personalized experiences globally.

### Representative

Layak Singh - Founder/CEO  
layak@artivatic.ai

### Countries of interest

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia, Middle East and North Africa (MENA)
- United States

### Key Business Objectives

#### 1) Market Expansion and Client Acquisition:

- Identify new markets: Leverage the partners' global network to identify potential markets for our products or services.
- Access new clients: Gain introductions to high-value clients in the partners' networks.
- Collaborate on joint ventures: Partner with local companies to develop and market new products or services.

#### 2) Talent Acquisition and Team Building:

- Recruit top talent: Access a wider pool of skilled professionals through the partners' networks.
- Foster knowledge sharing: Collaborate on training programs and knowledge exchange initiatives.
- Build a diverse and global team: Attract talent from different cultures and backgrounds.

#### 3) Fund Raising and Investment Opportunities:

- Attract investors: Gain visibility among potential investors through the partners' networks.
- Secure funding: Access funding opportunities, such as venture capital, private equity, and government grants.
- Form strategic partnerships: Collaborate with investors to accelerate growth and development.

#### 4) Brand Building and Reputation Management:

- Enhance brand visibility: Increase brand awareness and recognition in international markets.
- Build strategic partnerships: Collaborate with industry leaders to strengthen our brand's reputation.
- Leverage the partners' networks: Utilize the partners' marketing and PR resources to promote our brand.

#### 5) Regulatory and Compliance Support:

- Navigate complex regulations: Obtain guidance and support from the partners' legal and compliance experts.
- Ensure regulatory compliance: Adhere to local laws and regulations in international markets.
- Mitigate risks: Identify and manage potential risks associated with international operations.





[www.attributum.com](http://www.attributum.com)

Attributum is an Insurtech based out of India with presence also in the USA and Dubai. We help insurers and the allied eco-system adapt to changing business models resulting from accelerated penetration & growth, while still balancing the need for controlling costs and inefficiencies.

- Our core product – the PIVOT Platform, helps automate insurance processes and decisions.
- PIVOT leverages the power of AI (Classic & LLM), data (unstructured & structured) and predictive analytics to automate underwriting and claims adjudication decisions.
- Our founding team is a combination of insurance professionals from LexisNexis Risk Solutions, TransUnion and Dun & Bradstreet. We understand insurance processes and insurance data well

### Representative

Vijaykumar KP , CEO

[vijaykumar.kp@attributum.com](mailto:vijaykumar.kp@attributum.com); +91 9769855166

### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia –<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA)
- United States

### Key Business Objectives

Attributum is expanding its offerings in market verticals, and we are seeking to meet with insurance carriers who are looking at AI driven digital transformation and willing to share their challenges. Attributum is open to pilots as a proof of concept for our solutions.

- 1.Primary focus – Health & Life insurers / Healthcare companies that are looking at automating their laborious & document driven process.
- 2.Secondary Focus – P&C Insurers who focus on personal property / small business insurance and looking at straight through processing of applications.



[www.b4einsurtech.com](http://www.b4einsurtech.com)

B4E Insurtech Inc. is a cutting-edge Insurance Infrastructure-as-a-Service provider dedicated to transforming the global insurance landscape. Our platform empowers reinsurers, insurers, MGAs, and intermediaries to design, develop, and launch simple, rule-based, and inclusive insurance products. With a focus on serving the world's 90% underserved and uninsured population, B4E Insurtech delivers cost-efficient, rapid, and scalable solutions that redefine time-to-market for innovative insurance products. By leveraging technology, we bridge the gap between insurers and customers, fostering inclusivity and ensuring that insurance becomes accessible to all.

While others focus on discussions to make insurance inclusive and to tackle the protection gap challenge, we are delivering tangible solutions.

- "Excellence in Finance – Insurtech", Award, FiNext 2024
- "Best Islamic Insurtech Company", Award, Global Islamic Fintech Forum 2024
- Shortlisted "Best Insurtech of the Year", MENA IR 2025

### Representative

Aman Pal Singh

ceo@b4einsurtech.com +919814135775

### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Establishing strategic partnerships
- Connecting with potential clients
- Fund raising



[www.bimapay.in](http://www.bimapay.in)

BimaPay is a Finsuretech platform that facilitates digital lending for various use cases of the Insurance industry. Some of the popular products of BimaPay include Insurance Premium Financing, Insurance Claim Financing, Loan against Life Insurance Policies and Intermediary Commission Financing. BimaPay has been operational since 2022 and has disbursed more than 350 crores (Approx USD 44 million) worth of loans for the Insurance ecosystem. BimaPay is partnered with multiple Insurers across various segments in India and is in the phase of expanding to other international markets.

### **Representative**

Hanut Mehta, Founder & CEO

hanut.mehta@bimapay.in; 9899999572

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

Identify new markets, collaborate with established entities of other countries, partner with insurance companies of various countries. Raising funds for Finsuretech focused investors.



<https://bimaplan.co/>

We are building India's largest insurtech platform that simplifies distribution by providing end-to-end API integration for a seamless digital experience.

**Representative**

Sumedha, AVP - marketing  
sumedha.c@bimaplan.co; 8219370997

**Countries of interest**

- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

**Key Business Objectives**

- New partners and funds



<https://www.binarysemantics.com/>

With a clear idea of tech-first and tech-forward, Binary Semantics was incepted in 1986. Binary Semantics is a global technology company, specialized in digital transformation, AI, IoT, Data Solutions, Taxtech and Productized services across various industries, including Insurance, BFSI, Logistics, Manufacturing, FMCG and more. With over 38 years of experience, serving 2500+ clients, and 5000+ person-years of expertise, we provide comprehensive customized solutions. Collaborating with esteemed Technology Partners, we support diverse clientele across various industries.

VISO F, the product of Binary Semantics, offers tailored comprehensive insurance solutions to insurance companies, OEMs, brokers, and other insurance stakeholders. We fill the need for user-friendly Insurtech with customizable web-based and mobile-based applications, AI-driven chatbots, cloud-agnostic architecture, LC/NC implementation, robust DevOps and other solutions.

Our flagship product streamlines the entire insurance lifecycle for life and non-life products, earning the trust of industry leaders. Continuously innovating, VISO F is exploring advanced AI-driven use cases like suggestive pricing models and predictive renewability. With a strong focus on multi-tenant SaaS solutions, VISO F is dedicated to staying ahead of industry trends, ensuring seamless operations and enhanced efficiency for its clients.

Renowned for its innovative solutions, VISO F continues to thrive as a leader in the competitive insurance sector.

### Representative

Srijan Choudhry, Director

[Srijan@binarysemantics.com](mailto:Srijan@binarysemantics.com); 9958536662

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Identify new clients, Global expansion and Networking opportunities





<https://bizbimabrokers.com/>

BizBima is an SME-focused insurance startup dedicated to providing business owners with customized insurance products that cover risks specific to their industry. We have received a direct broking license from IRDAI.

### **Representative**

Ramneet Walia

ramneet@bizbimabrokers.com; +916360962693

### **Countries of interest**

- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia, India

### **Key Business Objectives**

- Identify new Clients and Raise funds



<https://boxxinsurance.com/>

BOXX Insurance Inc. helps businesses, individuals and families insure and defend against cyber threats. Privately-held with headquarters in Toronto, Canada, BOXX has global offices in Miami, Zurich, Dubai and Mumbai. BOXX Insurance is an award-winning global cyber protection and insurance provider.

We're not a typical company. That's by design. We're serious about making the world a digitally safer place; creating real, positive changes for our clients and partners, and building a lasting legacy, from what we create, inside the BOXX.

Every day we're improving the digital health of businesses, families and individuals around the world who rely on BOXX's solutions and services to predict, prevent and insure them against cyber threats.

### **Representative**

Dominic Steptoe  
dominic.steptoe@boxxinsurance.com

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia
- Middle East
- North Africa (MENA)
- United States

### **Key Business Objectives**

- Identify new partnerships and opportunities for BOXX to help them enhance the digital security and digital wellbeing for their customers and clients.



<https://britsure.com/>

Britsure is a leading provider of innovative insurance technology solutions designed to transform risk management, fraud detection, and claims processing for the insurance industry. We empower insurers, TPAs, and investigation agencies to mitigate risks, streamline workflows, and drive better outcomes.

Our cutting-edge platforms include InvestiGo, an Insurance Field Investigation Management System that helps investigation agencies efficiently manage cases, along with GoField for Field Officers Management. Our OCR solution specializes in document processing, including DRX for medical documents and HOCR for insurance-related documents. Britsure's flagship product IRMS (Insurance Risk Management System) helps to manage risk at Underwriting level with Umpire and with ClaimCop flags the risks at claims level.

At Britsure, we are committed to innovation and collaboration, ensuring that our clients are equipped with the best tools to protect their business and serve their customers. From underwriting to claims management, we deliver comprehensive solutions tailored to the evolving needs of the insurance industry.

Join us in revolutionizing the insurance landscape with technology that makes a difference.

### Representative

Dnayaneshwar Mogal - Pre-Sales Business Analyst  
[dnyaneshwar.mogal@britsure.com](mailto:dnyaneshwar.mogal@britsure.com); 8956102995

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Identify new clients and raise funds



[www.cagservices.co.in](http://www.cagservices.co.in)

Claims Management and Investigation and Allied Services

**Representative**

Dr Ilyas Memon  
ilyasm@cagservices.co.in

**Countries of interest**

- Middle East and North Africa (MENA), India

**Key Business Objectives**

- New Clients



<https://camcom.ai/>

AI-powered visual inspections for sector-agnostic micro-defects and macro-damage assessments. Providing surface visual inspection technology adept at understanding visual context, identifying the object of interest, and finding aberrations. Provides accurate health checks for vehicle underwriting and damage assessments for claims settlement in Auto insurance.

### **Representative**

Renjith ramakrishnan, Global Chief Brand Officer  
renjith.r@camcom.ai; 9980469497

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Customer expansion, partner alliances, and geography expansion.





[www.camsrepository.com](http://www.camsrepository.com)

[www.camsonline.com](http://www.camsonline.com)

CAMSRep is the fastest growing IRDAI-licensed Insurance Repository that is transforming policyholder experience and enhancing Insurer capabilities. Managing over ~8 million e-Insurance Accounts and over ~10 million e-Policies, CAMSRep is partnered with 50+ insurers to deliver cutting-edge technology solutions, specialised infrastructure, and deep domain expertise.

CAMSRep's mission is to elevate policyholder experience directly (through Insurance Repository) and by supporting insurers through capability and capacity solutions. CAMSRep offers a complete Suite of Post-Purchase Services, Value Added Services, and Plug 'n' Play Service Modules (KYC, Payment Gateways, Data Analytics etc.)

Through a multi-channel approach - including Bima Central (full-service policyholder platform), Call Centres, Service Centres, and Feet on Street (FOS) network - we connect with policyholders to simplify their insurance journeys.

CAMSRep is at the forefront of driving meaningful change in the insurance industry; building a robust ecosystem that simplifies the insurance journey for policyholders and empowering insurers to thrive in a dynamic market.

**Bima Central** - The flagship Insurance Portfolio Management Platform built by CAMS Insurance Repository is revolutionizing customer experience by empowering policyholders to realise aggregated benefits across insurance products. This multilingual and omnichannel platform enables policyholders to manage their portfolios efficiently, get claim-ready, and access aggregated benefits - all in a secure account. With the first 6 months of launch, the platform has grown to

- 3.5L Unique Active Users
- 9% International User Base
- 54% Penetration in Tier II & III Cities

Insurers can harness Bima Central to effortlessly connect and engage with policyholders, providing a seamless and efficient experience. The platform offers numerous advantages including syndication benefits, 360-degree customer view, and access to award-winning customer journeys.

**CAMS** - CAMSRep is wholly owned subsidiary of CAMS (Computer Age Management Services Lt.). With nearly 4 decades of experiences and ~ 69% market share of Indian Mutual Fund Industry Assets, CAMS is a leading financial infrastructure provider and India's largest registrar and transfer agent of mutual funds.

### Representative

Ashwathi Arya, Marketing Manager  
ashwathi.m@camsonline.com; 9884456657

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Partner and engage with industry stakeholders (insurers, fintechs, regulatory bodies, etc) in the insurance ecosystem to build and enhance service offerings for policyholders.



<https://www.cirl.co.in/>

Centrico Insurance Repository Limited is an Insurance Repository Licensed by the Insurance Regulatory Development Authority of India (IRDAI) it has been instrumental in submitting the white paper for the concept of Insurance Repository. It is promoted by CDSL with majority shareholding and balance stakes are held by few of the marquee insurance companies in India. Having relationship with 45+ insurance companies across various functions since 2013. Among the first of its kind to be launched by IRDAI (Insurance Regulatory Development Authority of India), Centrico Insurance Repository Limited introduced electronic insurance policies and acted as a single point of service for e-policies held by policyholders making it convenient for policyholders to get service on demand.

### Representative

Mr Latesh A Shetty, MD And CEO  
lateshs@cirl.co.in; 9167988932

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- New partnerships which can add new revenue stream and synergies to the existing client relationships in the Insurance segment.



[www.consint.ai](http://www.consint.ai)

Consint Solution is an AI driven and pioneering global healthcare tech, we prioritize integrity in cost-effective claim processing and driving the care continuum. We are leading in Global Healthcare Technologies and Industry leaders in healthcare innovation.

We are revolutionizing Health Claims using AI-Driven Fraud Analytics and Automation at the core.

Our Goal: Enhancing Efficiency with Integrity: Our goal is efficient, cost-effective claim processing with unwavering integrity.

### **Representative**

Ashish Chaturvedi (CEO)

Ashish.Chaturvedi@Consint.AI

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia, Middle East and North Africa (MENA)
- United States
- India

### **Key Business Objectives**

- Identify new clients
- Market Expansion
- Client Acquisition Innovation and Technology Adoption
- Business Networking and Collaborations
- Knowledge Exchange and Best Practices
- Visibility and Credibility Investment and Funding Opportunities
- Utilizing US Insurance Experience for Market Penetration



[www.Coversure.in](http://www.Coversure.in)

CoverSure is a next-generation digital insurance platform that empowers individuals and businesses with smarter insurance solutions. Designed to cater to both B2C and B2B2C models, CoverSure bridges the gap between customers, intermediaries, and insurers by delivering a seamless, personalized, and tech-driven experience.

For consumers, CoverSure simplifies the insurance journey by offering tools like "Know Your Policy" for clarity and awareness, a Risk Analyzer for better decision-making, and niche insurance offerings tailored to specific needs.

For businesses, CoverSure serves as a Platform-as-a-Service (PaaS) solution, enabling seamless integration of insurance offerings into existing ecosystems. From onboarding to policy servicing and claims management, CoverSure enhances operational efficiency and customer engagement.

By leveraging advanced AI and machine learning, CoverSure drives innovation across underwriting, pricing, and servicing, ensuring a transparent and intuitive insurance lifecycle. Our mission is to revolutionize the way insurance is bought, sold, and managed—making it accessible, personalized, and relevant for all stakeholders.

### **Representative**

Saurabh Vijayvergia | Founder & CEO  
Saurabh@coversure.in; +91 9820128283

### **Countries of interest**

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- South East Asia
- Middle East and North Africa (MENA)
- India

### **Key Business Objectives**

- Market Expansion and Client Acquisition
- Innovation and Technology Adoption
- Business Networking and Collaborations
- Knowledge Exchange and Best Practices
- Visibility and Credibility
- Investment and Funding Opportunities



[www.dronapay.com](http://www.dronapay.com)

Drona Pay delivers an Analytical Decisioning Platform for Fraud Prevention, Early Warning, Anti Money Laundering and Claims Decisioning. Drona Pay helps Banks and Insurers leverage AIML in realtime.

### **Representative**

Satish Kashyap, CEO & CO-Founder  
satish@dronapay.com; +91 99870 30996

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Identify new clients





**Duck Creek  
Technologies**

<https://www.duckcreek.com/>

Duck Creek Technologies provides cloud-native SaaS core delivery insurtech, including policy, billing, payments, rating, claims and reinsurance management solutions. Duck Creek's solutions enable general and health insurers to reimagine the idea of traditional coverage, innovate and continuously deliver profitable products and policyholder confidence.

Today's insurance marketplace requires that insurers be faster, more responsive, smarter and more innovative than ever before. To achieve this, insurers need a suite of core delivery solutions that are designed to allow change to be implemented quickly and easily, and that work seamlessly with one another. Duck Creek's solutions deliver this thanks to low/no-code configuration, native cloud architecture, the Product Factory and silent fortnightly updates (not disruptive upgrades).

Duck Creek's cloud-native SaaS core delivery solutions power some of the world's biggest insurers, including CHUBB, Berkshire Hathaway Specialty Insurance, Suncorp, Geico and Progressive and is now powering HDFC Ergo General Insurance in India.

### **Representative**

Sudeep Chatterjee, Country Commercial Director  
sudeep.chatterjee@duckcreek.com; Mobile: +91 72590 27078

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia
- United States

### **Key Business Objectives**

- Duck Creek's key business objectives are identifying new clients within the insurance ecosystem, expanding market reach, and increasing brand awareness.



<https://dvaraedairy.com/>

Dairy Fintech providing seamless access to financial services (cattle loans and cattle insurance) at scale leveraging data and proprietary technologies. The commercial ready solution helps insurance companies to address anti-selection, reduce loss ratio and to achieve scale.

We are providing deep tech solutions to address data asymmetry, accurately underwrite cattle at scale, and facilitate cattle insurance leveraging artificial intelligence and advanced veterinary science & practices. First of its kind full stack, independently demonstrated, commercially available solution to establish verifiable identity based on muzzle identity, fit or unfit cattle to take informed decision at the proposal stage, digitally deliver cattle health fitness certificate and complete claims process. The Dairy Intelligence Platform is available on DoItYourself (DIY) model for the dairy farmers to insure cattle at doorstep without physical presence.

### **Representative**

Ravi.K.A, Founder, MD &CEO

ravi.ka@dvara.com; +919677094224

### **Countries of interest**

- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Identify new clients, raise funds, business expansion to overseas markets



## Ediplis Counsels

<https://www.ediplis.com/>

Ediplis Counsels is a globally recognized law firm based out of India and has offices in 4 main cities of India, namely, Bangalore, Mumbai, New Delhi and Jaipur. Originally beginning as an IP boutique firm, the firm has now grown to be a leading full-service national firm providing extensive legal, contractual, regulatory, and IP support to clients across the country. The firm's core practice areas and sector expertise include Corporate Commercial, Corporate M&A, Intellectual Property (including patents), Litigation and Arbitration, Technology Media Telecommunications, Data Protection, Media and Entertainment, Insurance and Finance, Employment and Labour, and Fintech and Regulatory.

The Firm's Fintech/Insuretech practice involve all activities such as registration with regulatory authorities, legal & compliance support, drafting and vetting of agreement, compliance testings, compliance tracking, providing expert opinions, litigation support, etc. where they help the compines to work with lean legal teams and support them as an extended arm of the company itself.

The IP practice groups have been handling large IP portfolios of clients ranging from multinational organizations to SMEs, start-ups and prominent Indian educational establishments..

While the firm already had an active litigation practice from the outset, the litigation and dispute resolution expanded in the past few years significantly. The firm's senior partners are known for providing litigation counselling, support, representation as well as strategies for civil and commercial matters, including rights enforcement and defense in their respective domains of expertise.

### Representative

Vishal Jain  
vishalj@ediplis.com

### Countries of interest

- Global Insuretech alliance, Singapore, UK, Southeast Asia, United States

### Key Business Objectives

- Increase clientele and connect with entities who are willing to enter Indian market



<https://www.eicoretech.com/>

Eicore is a software and services company set up by seasoned insurance experts, based out of India. With over a decade of successful operations spanning India, APAC, and MEA regions, Eicore's Health Insurance Business Management System – HealthBuzz, has emerged as the leading core PAS & Claims solution for carriers.

### **HealthBuzz: Health Insurance Management System**

HealthBuzz is an end-to-end solution for Health Insurance Management. Whether it is a Policy Administration System for efficient policy lifecycle management, a Claims Management Solution to ensure effortless and accurate claims processing, or portals tailored for Customers, Corporates, and Intermediaries, HealthBuzz ensures seamless functionality across the entire insurance value chain.

HealthBuzz stands out with its smooth integration capabilities. It integrates with existing legacy systems, Document Management Systems, Web Aggregators, Communication tools (email, SMS, or WhatsApp), and supports popular Reporting and Accounting platforms like Tableau, Qlik, SAP, and Sun Systems.

Trusted by leading insurers, including AXA, Liberty, Generali, Liva, and Cigna, HealthBuzz enables insurers to achieve the quickest time-to-market while maintaining a low cost of ownership. Eicore's proven track record establishes it as a trusted partner for insurers seeking comprehensive, adaptable, and integrative health insurance management solutions.

### **Representative**

Manuk Verma, Executive Director  
manuk@eicoretech.com; +91 9871655522

### **Countries of Interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Highlighting Eicore's capabilities to draw in new clients and explore emerging markets.
- Collaborating with key industry players to enable technology integration and foster cooperative initiatives.
- Showcasing market opportunities and technological strengths to attract funding for innovation and scaling operations.
- Fostering credibility and reliability as a trusted innovator in insurance technology.
- Recruiting skilled professionals to drive innovation and maintain a competitive edge in the industry.
- Collecting valuable insights to form strategic decisions and ensure product-market alignment.
- Monitoring global regulatory changes to refine offerings and ensure adherence to compliance standards.
- Direct engagement with potential and existing clients to gather valuable feedback and address their evolving needs.



<https://everestek.com/>

Everestek is a cutting-edge technology solutions provider, dedicated to helping insurance businesses build, modernize, and accelerate their digital strategies. With over a decade of experience, we combine deep technical expertise with a user-centered approach to deliver solutions that enhance operational efficiency, customer engagement, and business agility.

**Our specialized service offerings are designed to drive impactful outcomes:**

- Process Automation – Accelerating business efficiency by reducing manual effort and automating repetitive tasks, empowering teams to focus on innovation.
- Cloud Strategy & Transformation – Experts in on-premises to cloud migration across AWS, Azure, and GCP, with a focus on automation, security, and SOC compliance for a scalable, secure environment.
- Modern Application Development – Crafting resilient, high-performing web applications that enhance user interaction and support business growth.
- User-Centered Design – Creating intuitive and impactful interfaces that resonate with users, elevating satisfaction and loyalty.
- Quality Assurance Excellence – Conducting meticulous software testing to guarantee peak reliability, security, and seamless functionality across all platforms.
- Custom Mobile Solutions – Developing tailored mobile experiences that engage users on the go, enhancing accessibility and loyalty.

Our solutions have empowered insurance carriers, agencies, brokers, and InsurTech companies to accelerate their digital transformation journeys. Leveraging our deep expertise, we've developed powerful digital platforms—from Group Benefits Enrollment and Claims Processing to Generative AI solutions, Smart Chatbots, and Digital Payments—all tailored to meet the intricate workflows of today's insurance landscape.

**Representative**

Chirag Patel, Founder and CEO  
chirag@everestek.com; +91 9022807438

**Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

**Key Business Objectives**

- Expand Client Base: Leverage networks for introductions and referrals.
- Boost Brand Visibility: Establish Everestek as a trusted global technology partner.
- Forge Strategic Partnerships: Collaborate internationally to innovate and integrate solutions.
- Stay Informed: Access market insights to refine offerings and lead in industry advancements.
- Enter New Markets: Expand into ANZ, Japan, and Finland with ecosystem support.
- Promote Key Solutions: Highlight Everestek's insurance and automation platforms globally.
- Attract Talent: Use networks to identify skilled team members or collaborators.
- Secure Investments: Connect with investors and venture capitalists for tech innovations.
- Demonstrate Leadership: Share expertise at events to build global credibility.





<https://www.exegesisinfotech.com>

Exegesis Infotech is a provider of SAAS based digital Insurtech solutions for top international and domestic Insurance distributors in India. Our flagship Enterprise SAAS Insurtech offerings include:

- 1) EMPLOYEE ENSURER (India's no.1 B2B platform for Corporate Employee and Flex Benefits): Enterprise portal for large corporate clients to personalize health benefits for employees including Insurance and Non-insurance components
- 2) EBIMA (SAAS gateway for B2B2C): enabling STP in insurance by connecting Insurance carriers and Distributors for Online Retail)

Together, our platforms cover the entire spectrum of Insurance solutions across Corporate Group Mediclaim/ Personal Accident/ Term Life, as well as Retail insurance across Health/ Motor/ Travel/ Personal Accident/ Term Life products.

Exegesis has been the pioneer of digital Insurtech solutions in India since 2006 with multiple SAAS contracts already signed up with leading customers. Our platforms handle the most complex underwriting rules and are fully configurable, extensible, and are backed by a secure architecture ensuring compliance with stringent security standards including Triple DES, PII encryption, and OWASP Top 10.

We are based out of Navi Mumbai in the state of Maharashtra, India.

### **Representative**

Ratnakar Shetty  
ratnakar@exegesisinfotech.com

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia, Middle East and North Africa (MENA)

### **Key Business Objectives**

- Enter new markets to promote Group Employee and Flexi Benefits and expand our customer base
- Explore interests to raise funds for the company



<https://www.finsall.com/>

Finsall - Finsall aims to encourage purchase of insurance policies for those customers who are unable to pay premium amount upfront, by providing them with a facility of Insurance Premium Financing. We have tie ups with banks, insurance companies, NBFCs, brokers and other intermediaries to ensure the customers have a seamless experience in premium financing.

Surrogates such as credit cards, lending apps, working capital loans and personal loans do not work due to high interest cost, small ticket sizes, product constraints etc., which again leads to disinterest in purchasing an already complex product: insurance.

#### **Finsall's contribution in the Indian Insurance industry:**

- Industry pioneer serving a huge untapped, underserved insurance market
- Built growth traction, proved product market fit to the industry, making solid impact daily
- Pedigree insurance + finance team building a scalable tech platform

#### **Key differentiators of Finsall:**

- Only company in India focusing only on insurance premium financing.
- Contributed in growth of specific LOBs upto 40% for general insurance companies.
- Finsall will always be neutral to selection of insurer or intermediary or product.
- Ongoing seamless technological integration with insurers where the value proposition is well established.
- Quickly became the preferred mode of payment for insured.

#### **Notable Achievements:**

- Best Customer Focused Innovation Award" awarded by India Insurtech Association.
- Recognised as a "Success Story" in IRDA Sandbox by IRDA.
- Winner of scale-up grant winner by Kerala Startup Mission.
- Recognised by ITC Asia and Forward50 APAC report as one of the top 50 emerging startups in Asia Pacific.

#### **Address:**

Finsall Resources Pvt. Ltd., Ground Floor, 171, 9th Main Rd, Sector 7, HSR Layout, Bengaluru, Karnataka 560102

#### **Representative**

Prabal Khanna  
prabal@finsall.com

#### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia, Middle East and North Africa (MENA), United States

#### **Key Business Objectives**

- Strategic alliances with insurers (General, Life and Stand alone Health Insurance)
- Explore interests to raise funds for the company.



[www.fitterfly.com](http://www.fitterfly.com)

Fitterfly is India's leading healthtech platform addressing metabolic health conditions such as diabetes, obesity, hypertension and heart disease using IOT and cutting-edge innovative algorithms. Our AI and tech first programs have shown best clinical outcomes in terms of lowering of blood sugar and BP, medication reduction, stress reduction, enhanced sleep quality and productivity. We have impacted more than 9mn lives till date, published 80+ research papers and we are well supported by our investors – Amazon, Fireside ventures, 9 Unicorns, Venture Catalysts.

### **Representative**

Dr Arbinder Singal, Cofounder & CEO  
arbinder@fitterfly.in; 9930902944

### **Countries of interest**

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- We are looking to expand internationally and work with insurers and partners globally. We are also planning to raise a series B funding round in late 2025.



<https://floatbot.ai/>

Floatbot.AI is a Conversational AI (Voice First) + Human-in-Loop Platform to Transform Insurance Claims, Distribution, Underwriting, and Service Operations. With an AI Workforce for smarter, faster, and reliable insurance operations, Floatbot.AI reduces operational costs, enhances CX, and increases operational efficiency.

#### Floatbot's AI Workforce:

- Claims AI Hub
- LISA – Automate up to 80% of Claims FNOL
- ADDI – Streamline the tasks of claims adjusters and save 40+ hours per adjuster, per month
- Policy AI Hub
- AURA – Automate 80% of queries for agents, producers & underwriters

#### Service AI Hub: LEXI – Automate 60% of support calls

##### Platform Capabilities:

- No-code/low-code platform build & deploy AI Agents
- AI Execution pipeline
- Fine-tuned LLM on insurance-specific calls
- RAG Cognitive Search for seamless knowledgebase optimization
- Under 1 second latency Voice AI
- Bot interruption for frictionless conversations
- LLM Agentic Framework, powered by Agent M
- Zero hallucinations
- Real-time interaction of AI with CRM, Applications, Knowledgebase

#### Comprehensive Use Cases Facilitated by the Platform

- Claims FNOL (First Notice of Loss)/Intake/Intimation
- Claims Adjuster Assistance
- Policy Management/Servicing
- Customer Support/Service
- Omni-Channel Deployment
- Multi-Modal AI Agents
- Agent Productivity
- Compliance

**Pre-Integrations:** Floatbot.AI is pre-integrated with CCaaS and Insurance solutions such as Guidewire, INSTANDA, Socotra, GENESYS, Insurity, Five9, AVAYA, NICE CXone, etc.

**Serving:** Insurance Companies/Carriers, Insurance Agencies, Insurance Brokers, MGAs, TPAs.

#### Representative

Jimmy Padia – jimmy.padia@floatbot.ai; +1 650-679-4167

Nick Dave – nick@floatbot.ai; +91 9327762921

#### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

#### Key Business Objectives

- Demonstrate product excellence
- Enhance market visibility
- Identify new clients
- Build strategic partnerships
- Explore funding opportunities

# Finnulate

<https://finnulate.ai/>

FTN Solutions & Advisory Pvt Ltd (FTNSA) is a strategic consulting Company, We offer tech enabled risk management solutions to Financial Entities globally. Our flagship product – Finnulate is a GenAI Powered Compliance Management Solution, designed to empower the regulated entities in managing compliances with state-of-the-art features. Our mission is to assist Corporates in building and strengthening culture of compliance across the entire organisation.

## Representative

Dinesh Arora, Cofounder, MD

dinesh@fintechnik.com; +91 9871208447

## Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

## Key Business Objectives

- Build network within Insurance ecosystem for strategic partnerships
- Position ourselves as the preferred solution provider for global regulatory compliance.
- Seek global industry trends & regulatory updates



<https://www.giib.co.in/index.php>

MyPolicyNow is a leading insurance self-networking platform by Global India Insurance Brokers Private Limited which is fastest growing insurtech managed by a team of highly motivated Insurance and technology industry professionals who aim to be at the forefront of the insurance sector with the help of advanced technologies and innovative insurance solutions.

With the aim of bridging the gap between insurers and insured, MyPolicyNow employs a comprehensive suite of digital solutions that addresses grassroots to high-level problems in the remotest corners of India. With the mission goal to cover every single individual in the society with insurance cover, MyPolicyNow offers innovative and affordable insurance covers through the platform where end user can pick and choose the cover as per his/her requirements.

We have built industry first end to end claims management system which will help create visibility and transparency for all the stakeholders.

Our platform is built on the latest technology ensuring scalability and efficiency with futuristic AI ready platform.

From tackling complex challenges to deploying high-quality tools and services, our team MyPolicyNow tirelessly accumulates in-depth industry knowledge & hires qualified manpower to meet evolving client needs in the evolving insurance landscape.

For us, it is not just about simplifying the insurance industry. It is about creating a transparent, accessible, and responsive experience that aligns seamlessly with our client's evolving needs.

### **Representative**

Abhay Deep  
abhaydeeip@giib.co.in

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- We at Global India Insurance Brokers through this Pitchbook hopefully enter into global market place and provide tech based insurance solutions using AI





<https://www.iagency.in/>

We at iAgency Software provides a comprehensive digital solution for insurance agents to streamline their business operations. We offers features like Lead Management, Policy Management, Renewal Tracking, KYC Document Storage, Commission Tracking, and Business Statistics. With our software, agents can efficiently manage client data, automate follow-ups, and generate marketing posters. The platform also includes a website for agents to enhance their online presence and tools to fetch vehicle data and export records. iAgency Software simplifies workflows, saves time, and helps agents focus on growing their business.

### **Representative**

Dheeraj Lunia - Founder

luniadheeraj5@gmail.com; +91 9460926510

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Showcasing the platform to global audience, awareness, raising funds.



[www.incheshealth.com](http://www.incheshealth.com)

Founded in 2000, coinciding with the privatization of India's insurance industry, InCHES Healthcare Pvt Ltd bridges the gap between medical expertise and insurance needs. Recognizing that most insurance professionals lack medical backgrounds, InCHES developed a specialized team of medicos, legal experts, and forensic professionals. They address critical areas like underwriting, claims scrutiny, fraud prevention, and process refinement. With 29 years of experience, InCHES has reviewed over 3.01 million queries, analysed 22 lakh claims, audited 1.8 lakh cases, and supported 1800 legal cases, saving clients significant costs. Leveraging tech-driven portals and analytical tools, they deliver efficient, high-quality services. Their "zero-error" approach, robust governance, ISO 27001 certification, and medical-backed risk insights ensure rational claim payouts and fraud mitigation.

### **Representative**

Preeti Desai - Vice President - Corporate Communications  
preeti.d@inchesgroup.com; 9821240740

### **Countries of interest**

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Identify new clients and expansion - Insurance Underwriting and X-CLAIM (Insurtech)



<https://www.indusnet.co.in/>

INT. (Indus Net Technologies) is an award-winning full-stack software engineering solutions company with a pioneering legacy spanning 27+ years, over 500 clients, and 11,000 plus client projects. Today, after an eventful journey of two and a half decades, INT. stands for innovation, trust, and sustainability.

INT. operates at the confluence of AI and advanced analytics, technology, security, CX, and marketing in the digital space.

### **Representative**

Rahul Mishra, Head of Growth (Insurance)  
rahul.mishra@intglobal.com, +91 9830019494

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Identify new clients, forge new partnerships



<https://www.iainnovates.com/>

We empower Insurance providers' IT & Digital teams who want to quickly launch and distribute insurance products across digital channels with configurable buying journeys without extensive development cycles.

Our low code, API-driven middle layer transforms insurance products and journeys into enterprise-grade APIs. These APIs enable insurance providers to quickly launch and distribute insurance products with configurable journeys and their variants securely to any distribution channel, such as D2C, B2B, B2B2C, etc.

### **Representative**

Vineet Dahiya

[vineet.dahiya@infoaxon.com](mailto:vineet.dahiya@infoaxon.com); 9810425760

### **Countries of interest**

- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- United States

### **Key Business Objectives**

- Expand the market, identify new clients, create partner network, explore innovative opportunities, hire new team members

# INSILLION

[www.insillion.com](http://www.insillion.com)

INSILLION is a market leader in insurance software, serving regions across India, MENA, APAC, and North America. With over 20 years of industry experience, more than 40 global carriers and MGAs have chosen INSILLION to modernize, transform, and scale their operations. INSILLION empowers carriers and MGAs through cloud-based, low-code software driven by APIs.

Insillion's InFlow.ai streamlines insurance workflows for carriers and MGAs by leveraging artificial intelligence to automate manual processes, ensuring teams can focus on critical tasks.

## Representative

Jose Rajan - Branding & Marketing  
[joserajan@insillion.com](mailto:joserajan@insillion.com)

## Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Middle East and North Africa (MENA)
- United States

## Key Business Objectives

- Identify new clients and generate brand awareness

# insurnest

[insurnest.com](https://insurnest.com)

Insurnest is a leading provider of cutting-edge digital technology services tailored specifically for the insurance industry. We are passionate about helping Insurance and Re-Insurance companies, Insurance companies and Insurance brokers leverage the power of technology to transform their operations, enhance customer experiences, increase sales, optimize claims and stay competitive in today's digital landscape.

In the rapidly evolving landscape of the insurance industry, embracing digital transformation has become imperative for companies to stay competitive. We are domain expert with experience of whole ecosystem.

We engage with Insurers, Re-Insurers and Brokers, understand their problem statements and solve it with the help of innovative technologies.

## Representative

Hitul Mistry

hitul@insurnest.com; +919974729554

## Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

## Key Business Objectives

- Identify new clients





<https://intellioasis.com/>

At IntelliOasis our mission is to empower intermediaries with cutting-edge tools and technology to streamline operations, enhance client engagement, and drive sustainable growth in an increasingly competitive market.

We enable our partners with a variety of insurance-specific solutions for quoting and proposals, comparison, client and policy management, commissions management, compliance management, and lead management, all backed by an outstanding customer support team.

With IntelliOasis you can -

- Go live in 3 weeks
- Get a POSP app for improved connectivity
- Generate APIs to connect with insurers
- Multiply lead conversion
- Automate compliance reporting
- Increase customer life time value

**Representative**

info@intellioasis.com

+91 - 7026162747



[www.inubesolutions.com](http://www.inubesolutions.com)

Founded in 2010, iNube is a global leader in insurance technology, driving digital transformation for insurers with AI-powered solutions. With 14+ years of expertise, iNube delivers scalable platforms across Life, Health, P&C, and Crop Insurance, simplifying operations, enhancing customer engagement, and empowering insurers to thrive in a competitive market.

iNube's comprehensive suite includes:

- **Policy Administration System (PAS):** A scalable platform streamlining the entire policy lifecycle with advanced automation and AI features, enhancing efficiency and customer experience.
- **POLICY Suite for Agent's Virtual Office and Customer Onboarding:** A virtual office platform for agents, offering seamless onboarding, document management, and real-time updates to improve workflows and satisfaction.
- **CLAIMS Suite:** An end-to-end claims management system with workflow automation, AI-powered fraud detection, and real-time tracking to expedite processing and improve transparency.
- **MOBILITY Suite:** Mobile-first solutions for vehicle inspections, health investigations, and field assessments, leveraging real-time data and AI insights for operational agility.
- **Crop Insurance System:** A specialized platform for managing agricultural risks, offering streamlined processes for crop insurance policy issuance, claims, and farmer data management.

Strengthening this portfolio is AI Quest, iNube's in-house AI Labs wing, which combines deep insurance expertise with advanced AI technologies to address challenges like fraud detection, predictive analytics, and process automation. This innovation hub ensures iNube's solutions stay ahead of market needs, delivering superior value and insights to insurers worldwide.

Headquartered in Bangalore with a global presence, iNube is a trusted partner known for innovation, reliability, and customer-centricity, helping insurers achieve excellence in an ever-evolving landscape.

### Representative

Ramprasad Sanjeevi  
ramprasad@inubesolutions.com

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- **Expand Client Base:** Engage with Insurers, MGAs, and TPAs globally, focusing on the US, UK, and Middle East.
- **Strategic Partnerships:** Collaborate with leading technology and service providers to enhance solutions and market reach.
- **Brand Awareness:** Boost global visibility, establish thought leadership, and position iNube as a trusted Insurtech partner.
- **Market Insights:** Access emerging trends, customer needs, and regulatory updates in international insurance markets.



<https://kappax.io/insurance>

At Hyperstate™, we are shaping the future of Sales with global SaaS platforms powered by no-code tech.

### Impact of Our Tech

- Business Impact: Drive growth with scalable, cost-effective solutions that accelerate sales
- Marketing Edge: Create high-converting interactive experiences without disrupting user flow
- User Value: Meet customers where they are with frictionless, action-oriented interactions

### Dazzling the Insurance Sector

The insurance industry faces challenges in attracting, engaging, and converting leads. KappaX™, our no-code global DX platform, solves these issues with precision and efficiency.

IIFL Assisted Sales : <https://kappax.io/experience/iifl-zoya>

Bajaj Interactive Product : <https://kappax.io/experience/bajaj-sdp>

### Our Key Product - KappaX™

- Fine-tunes prospect lists.
- Deepens prospect engagement.
- Showcases alternatives to ease decision-making.
- Provides tailored insights for agents to enhance sales strategies.
- Optimizes client acquisition costs.

### The USP

- Create and deploy with PowerPoint-like simplicity
- Single platform for end-to-end experience management
- Streamline workflows with minimal team dependency
- Seamlessly integrate with existing tech stack for enhanced ROI

### KappaX IMPACT

- 50% faster lead time
- 60% higher brand recall
- 7X increase in purchase intent
- Longer engagement on owned channels
- Reduced trial costs with faster productivity

### Representative

Prashanto Das, Founder - [prashanto@hyperstate.tech](mailto:prashanto@hyperstate.tech); +91-9820755067

Shubham Chauhan, Founder - [shubham@hyperstate.tech](mailto:shubham@hyperstate.tech)

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), and United States

### Key Business Objectives

Market Expansion and Market Expansion and Client Acquisition, Creating Innovation and Technology Adoption, Business Networking and Collaborations, Visibility and Credibility, Investment and Funding Opportunities



[www.laxmigyaaan.com](http://www.laxmigyaaan.com)

LaxmiGyaan is a Financial Education provider with 3 core verticals – Personal Finance, Business Finance & Insurance Education. At LaxmiGyaan, we believe that structuring finances and building financial conversations is a lifelong exercise. To ensure prevention of opinion based talks, structured financial education becomes vital. LaxmiGyaan has very innovative, hybrid & multilingual learning solutions.

In our Insurance Education vertical: With changing times, insurance providers face 4 core challenges with advisors and partners: GARV – Growth, Activation, Recruitment, Vision Alignment. Programs for managers, advisors and partners are uniquely designed to ensure Insurance fraternity receives the well deserved GARV in times to come! Masterclasses, Workshops, E-Learning solutions are personalized as per the organisation

### **Representative**

Priyanka Acharya – Director

priyanka@laxmigyaaan.com; 8424027337

### **Countries of interest**

- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Identify new clients, enhance market research and gain wider perspectives, fund raising



<https://www.leadSquared.com>

LeadSquared provides powerful SaaS solutions for sales execution, business operations, and marketing automation, designed to address the specific needs of insurance carriers, insurtechs, and insurance aggregators. LeadSquared's solutions streamline lead management, speed up policy issuance, and enhance customer onboarding, leading to faster operations and improved customer engagement. From managing insurance distribution channels like bancassurance to optimizing call centers, field sales operations, and customer support ticketing, LeadSquared equips insurance institutions with the right business solutions.

LeadSquared is SOC-2, HIPAA, and GDPR compliant, and ISO 27001 certified, ensuring the highest standards of security and compliance.

With 12+ years of experience in financial services, LeadSquared is a key technology partner for major BFSI institutions in India, serving over 500,000 users daily across different industries. Headquartered in India, LeadSquared also operates globally, with customers across the USA, Middle East, Africa, and APAC.

#### **Representative**

Praveen Ahlawat

[praveen.ahlawat@leadSquared.com](mailto:praveen.ahlawat@leadSquared.com); 9650276054

#### **Countries of interest**

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Middle East and North Africa (MENA)

#### **Key Business Objectives**

- Identify new clients.



<https://global.lockton.com/>

What makes Lockton stand apart is also what makes us better: independence. As the world's largest privately owned insurance brokerage, Lockton's private ownership empowers its 12,500+ Associates doing business in more than 150 countries to focus solely on clients' risk and insurance needs. With expertise that reaches around the globe, Lockton delivers the deep understanding needed to accomplish remarkable results.

### **Representative**

Dr. Sandeep Dadia - CEO & Country Head, Lockton, India | Asia Board Member  
sandeep.dadia@lockton.com;+91 9820192128

### **Countries of interest**

- United States

### **Key Business Objectives**

- Identify and engage new clients and partners, and lead talent acquisition efforts





[www.manomay.biz](http://www.manomay.biz)

Manomay Innsurtech is a trusted IT Consulting and InsurTech solutions partner for the global insurance industry, with a strong presence across the Caribbean and North American market.

#### **About Us:**

Imagine an insurance industry that embraces the rapid evolution of technology with clarity, confidence, and purpose. A world where innovation delivers real, measurable outcomes.

This is the future Manomay is building—guiding the insurance community through the complexities of transformation as a trusted partner.

At the core of our commitment lies the “WHY” behind every insurance entity’s existence: service, satisfaction, security, empowerment, and value. We align technology with these core purposes, partnering with our customers on their BizTech journey—from strategy to execution.

We bring clarity and purpose to every step of this journey, ensuring their technology evolves with them—always relevant, always aligned.

#### **Our Portfolio:**

- **Strategic & Execution Consulting Services:** We just don’t advise – we help translate that advice into reality with measurable business benefits! As Trusted Advisors, we offer expertise in Digital Transformation, Tech-strategy development, Digital Operating Model definition, Enterprise Core Platforms Vendor selection, IT enabled Business Process Designs and a lot more. As Companies' Representatives, we help in successful implementation of and/or upgrades of core enterprise platforms, so they work consistently right, in alignment with the business expectations and measurable outcomes.
- **Data Services:** As dedicated Data Partners, we handhold companies in their transition journey to be a Data ‘Led’ organization supporting them in strategizing, designing, and implementing data solutions for effective consumption – for decisions, insights, patterns, etc. using our in-house accelerator. We ensure and support robust data management and maintenance, focusing on governance and security to safeguard critical assets.
- **Technology Services:** As Solution Providers, we help customers augment their technology stacks with cutting-edge automation, driving transformation through four key dimensions—Outside-In thinking, Ease, Empowerment, and Availability—by leveraging advanced technologies like AI, deep learning, RPA, and ML. We also provide proprietary products tailored to the insurance industry, focusing on critical use cases like process automation, document digitization/automation, and self-service capabilities.

#### **Representative**

Krishna Kumari Datla , Designation- Founder & CEO

krishna.datla@manomay.biz; +91 99590 58666

#### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- United States
- European Territories & Caribbean

#### **Key Business Objectives**

- Entry into new geographical markets and expansion of our customer base
- Attracting right partnerships for competitive positioning globally
- Exploring the possibility of learning and identifying need/value driven use cases for creating innovative and disruptive services in Data
- Exploring the possibility of attracting the right talent globally – with a combination of domain and technology experience and expertise for helping develop the strategy and technology solutions



<https://merakal.in/>

Mera Kal is a secured credit platform setup with the vision to widen the formal credit net in India, to include millions more. Our mission is to make money work better for middle India.

We offer digital secured credit against financial assets that are today illiquid, starting with life insurance. We're digitising this process end to end from acquisition, to underwriting to pledging, disbursement to loan closure. We work with life insurers, insurance repositories, banks, NBFCs, brokers, financial advisors and other insurtechs.

### **Representative**

Devyani Parameshwar, Co-Founder | [devyani.p@merakal.in](mailto:devyani.p@merakal.in)

Raghavendra Badaskar, Co-Founder | [raghav@merakal.in](mailto:raghav@merakal.in)

### **Countries of interest**

- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- India

### **Key Business Objectives**

- Connect with life insurers, brokers and other insurtechs with customers for whom leverage of life insurance policies could be helpful.



[www.micronsure.com](http://www.micronsure.com)

MicroNsure is a leading technology-driven microinsurance consultancy and distribution company. We are Inclusive insurance thought leader in India.

We are dedicated to protecting the lives and livelihoods of economically vulnerable populations, addressing the insurance gap that persists across both urban and rural India. Recognizing that traditional insurance offerings and government schemes often fail to meet the unique needs of low-income groups, we collaborate with insurers to design, develop, and deliver sustainable, affordable, and need-based microinsurance products.

Our proprietary technology platforms, are at the heart of this mission, enabling us to seamlessly deliver these solutions to institutions serving underserved communities. Through our initiatives, MicroNsure mitigates risks associated with the 6 D's - Death, Destitution, Disease, Disability, Dismemberment and Disasters - offering financial protection and preventing poverty cycles for millions.

### **Representative**

Kamalakar Sai Palavalasa  
kamalakar@micronsure.com

### **Countries of interest**

- Caribbean
- Caucasian
- Asean
- Africa
- Latin America
- South Asia
- Pacific

### **Key Business Objectives**

- Position MicroNsure as a thought leader in the global microinsurance space.
- Showcase the scalability and adaptability of technology platforms to international markets.
- Build partnerships with global leaders to amplify financial inclusion efforts worldwide.
- Innovate and expand our product portfolio to serve emerging markets' evolving needs.


[Milliman.com](https://www.milliman.com)

Milliman is among the world's largest independent actuarial and consulting firms. Milliman offers a wide spectrum of technology solutions for the Insurance industry across Health, Life, Property & Casualty and Employee benefits. Milliman's practice in India combines unparalleled clinical, actuarial, and IT expertise with a global perspective to develop solutions and innovative products for our clients. Milliman has developed evidence-based clinical protocols and pathways for healthcare providers in India, Health risk assessment tool for corporate clients and insurance companies, and claims processing guidelines for TPAs and insurance companies.

**Milliman Health ClaimsRef:** Clinical evidenced-based tool to automate your claims processes to save time and money. Easily implement a standard system of checks that reduces errors and omissions during claims adjudication.

Milliman's ClaimsRef can assist payers in several ways:

1. Auto adjudication on real-time basis
2. Enhanced Efficiency
3. Cost Containment

Milliman's ClaimsRef can assist Insurtech in several ways:-

1. Offer Value-added solutions by incorporating Clinical and Utilization rules.
2. Customize and configure auto-check rules for different products.
3. Automating the complete health claims process for their potential clients.

**Milliman RapidHRA:** Milliman RapidHRA® is a flexible, secure, cloud-based solution for monitoring health and wellness. Clinically valid, evidence-based data helps Insurers, Intermediaries and wellness companies customize their services for employers.

This tool enables corporations to tailor wellness plans for their employees by providing insights into their health concerns. This customization can lead to increased productivity and decreased healthcare cost inflation.

**Milliman Arius:** Arius® is a complete solution for analyzing reserves and estimating ultimate loss costs. It combines our industry-leading stochastic insurance modeling tools with a robust suite of deterministic reserving tools and actuarial methods.

### Clinical Consulting

The Milliman clinical team is actively assisting payers, TPAs and new market entrants in various capacities, which include: Health Claims process enhancement, Retail medical underwriting optimization, New technology evaluation, Training & capacity building, and Market access study.

### Representative

Leena Laloo - [leena.laloo@milliman.com](mailto:leena.laloo@milliman.com)

Praveen Sharma - [praveen.sharma@milliman.com](mailto:praveen.sharma@milliman.com)

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia, Middle East and North Africa (MENA), India

### Key Business Objectives

- Identify new clients and explore new business opportunities.
- Seeking Insurtech partners to offer a combined automated health claims solution.
- Looking for EAPs, Healthcare providers, Brokers to personalize offerings using available health risk assessment data.



[Mitigata.com](https://Mitigata.com)

Mitigata - smart Cyber Insurance provides a single plan to ensure your safety from cyber risks and cover your financial losses.

### **Representative**

Mohit Anand, Co-founder & CEO  
mohit@mitigata.com, 7309724154

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Identify New clients, Offer cyber insurance risk underwriting assistance to brokers, raise funds.



<https://www.mybenefits360.com>

MyBenefits360 is a comprehensive, cloud-based Employee Benefits & Engagement management SaaS platform designed to simplify and streamline the distribution, management and support of core insurance, wellness benefits and fitness tracking. With built-in analytics, recommendation engines and intuitive dashboards, MyBenefits360 transforms benefits management, reduces risks and cuts costs. No matter the size of your organization, our platform ensures quick seamless onboarding, with even the most complex underwriting. The platform is also used by leading International & Domestic brokers managing benefits of over 1500 corporates and over 4.5 million lives cumulatively.

### Key Benefits:

1. Quick and Efficient Onboarding - Onboard your organization within 60 to 120 minutes, even with complex underwriting requirements. Over 7,500+ unique, configurable combinations of traditional and modular wallet-based flexible benefits plans.
2. Highly Configurable - Deploy and engage employees swiftly, with customizable plans that suit their needs, be it traditional, modular or flex programs. Distribute both company-sponsored and complex voluntary plans effortlessly, enhancing employee engagement and employer satisfaction.
3. Comprehensive Integrations - Highest number of real-time API integrations with TPAs and insurers, facilitating E-cards, claims management and hospital network access. API-ready for seamless data exchange with HR systems, partners and vendors.
4. Intelligent Analytics - Utilize digitized data points from insurance, wellness and fitness domains to generate powerful analytics. Make informed decisions with comprehensive data aggregation, metrics tracking, cost savings, benchmarking and forecasting.

### Core Features:

1. Insurance Management: Fully integrated platform with advanced recommendation engines and efficient claims management to streamline processes and improve service delivery.
2. Wellness Solutions: Comprehensive wellness offerings including diagnostics, medicine delivery, dental care, home healthcare, online doctor consultations, and a wellness marketplace to promote overall employee health.
3. Fitness tracking: Real-time fitness tracking, gamification features, aggregate health scores, and health challenges to encourage a healthy and active lifestyle among employees.
4. Data and Analytics: Robust data aggregation, detailed metrics tracking, cost-saving insights, benchmarking, and forecasting tools to enhance benefits management and strategy.

### Representative

Prathamesh Shenoy - Co-Founder & Product Head  
prathamesh.shenoy@thynksight.com; 9820663939

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

### Key Business Objectives

- Identify New Clients, Expand to other regional markets, Collaborations, Raise Funds



<https://newgensoft.com/>

Newgen is the leading provider of a unified digital transformation platform with native process automation, content services, and communication management capabilities. Globally, successful enterprises rely on Newgen's industry-recognized low-code application platform to develop and deploy complex, content-driven, and customer-engaging business applications on the cloud. From onboarding to service requests, lending to underwriting, and for many more use cases across industries. Newgen unlocks simple with speed and agility.

Newgen's low-code platform for insurance helps automate diverse insurance digital journeys, including customer and partner onboarding, underwriting, policy administration, Distribution and claims processing.

For more details, please visit <https://newgensoft.com/solutions/industries/insurance/>

### **Representative**

Ankit Tomar and Regional Manager (Sales)

[ankit-tomar@newgensoft.com](mailto:ankit-tomar@newgensoft.com); +91-9997723737

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Network with the insurance industry leaders and help them drive digital transformation initiatives
- Identify tech partners for strategic alliances





<http://www.nizcare.com/>

Nizcare, India's Leading Health and Wellness Destination, brings state-of-the-art digital platform designed for seamless, comprehensive care. With a focus on accessibility, affordability, and personalization, we are redefining healthcare for insurers, corporates, and individuals nationwide and across the globe.

Nizcare is revolutionizing healthcare with a comprehensive suite of solutions tailored to meet lifecycle needs. From preventive care like diet planning, physical fitness, and vitals monitoring to attentive services such as condition management programs for diabetes, hypertension, and mental health, as well as niche offerings like pregnancy care, elder care, surgical assistance, and at-home recovery support – we bring it all together on a user-friendly platform.

Our services are delivered through a blend of in-house specialists and certified fulfilment partners, each an expert in their respective healthcare domains. We cater to insurance brokers, Insurtech firms, insurance companies, and corporates, enabling them to extend these services to their clients, retail customers, employees, and their families.

#### **Future Growth Plans:**

- Focused Vertical Expansion: Develop standalone verticals specializing in areas like eye care, dental care, and more.
- Enhanced Tech Platform: Strengthen our digital infrastructure with a personalized touch, ensuring accessibility for urban and rural populations alike, driving greater reach and utilization.
- D2C Vertical: Establish a direct-to-customer (D2C) model by setting up robust operations, networks, and technology to connect directly with consumers.
- Geographical Expansion: Broaden our footprint across India and venture into global markets, transforming healthcare accessibility on a larger scale.

By combining innovation, expertise, and scalability, Nizcare is poised to set new benchmarks in health and wellness delivery.

#### **Representative**

Dr. Mohamed Nizam, Founder & Chairman  
 chairman@nizcare.com; 9994431313

#### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

#### **Key Business Objectives**

- Discover potential clients and unlock business opportunities
- Establish innovative distribution networks
- Forge strategic partnerships with technology collaborators
- Secure funding to fuel growth and innovation



[www.novactech.com](http://www.novactech.com)

Novac Technology Solutions is a leading force in digital transformation and cloud innovations, specializing in Financial Services, Insurance, Retail, Digital Learning, and Immersive Technology. With a strong commitment to excellence, Novac integrates emerging technologies to optimize costs, enhance quality, and secure competitive advantages for clients. The company operates with CMMI Level 5 and ISO 27001:2013 certifications, ensuring high standards in software development and information security. Novac fosters a culture of inclusivity and diversity, striving to create a supportive work environment that values all perspectives. Recognized for its exceptional workplace and innovative practices, Novac is dedicated to delivering cutting-edge solutions and engaging experiences, backed by a track record of prestigious awards and client success.

Novac Technology Solutions offers a range of innovative products, including cutting-edge platforms for FinTech, InsurTech, Digital Learning, and Immersive Technology, designed to drive digital transformation and enhance business performance.

### **Representative**

Puja Kulshrestha- Market Research, Deputy Manager  
puja@novactech.in; 9763728641

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Identify new clients in newer locations, and help offer impeccable services in content and training space. Also we would like to explore various channel partners who can help accelerate our business in India as well as in the international market.



<https://nuverse.in>

We build pioneering health-tech solutions that have meaningful impact on the society. At Nuverse, we are passionate about making healthcare more accessible, personalized, and efficient for businesses. Our mission is to bridge the gap between healthcare and technology, leveraging cutting-edge solutions to empower organizations and drive positive changes in the industry.

### **Representative**

Mukesh Mhatre

mukesh@nuverse.in & 9665367334

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Global Business Expansion



<https://www.oneassure.in>

OneAssure is a leading Direct Insurance Broker (Life & General) and Insurance Technology PAAS provider

**Representative**

Ruchir Kanakia (Founder & CEO)  
ruchir@oneassure.in

**Countries of interest**

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- South East Asia
- Middle East and North Africa (MENA)

**Key Business Objectives**

- Raise funds, Identify partner brokers that we can work with in the other geographies.



<https://www.perfios.com/>

Founded in 2008, Perfios is a global B2B SaaS company that helps financial institutions to take big leaps by shaping their origination, onboarding, decisioning, underwriting, and monitoring processes at scale and speed. We collect data from over 1000 diverse sources, analyzing it to deliver comprehensive solutions within the BFSI sector. Our emphasis is on leveraging this data for digital transformation, automated decision-making, and the detection of fraud and risk. Perfios delivers 8.2 billion data points to banks and financial institutions every year to facilitate faster decisioning, and processes 1.7 billion transactions a year with an AUM of 3 trillion, significantly accelerating access to credit and financial services for their client's customers. Headquartered in Bangalore, with offices worldwide and with more than 75 products and platforms, and over 500 APIs, in us, our clients have a confident and a robust start-to-end tech platform.

### Representative

Prasad Krishnamorthy | Head of Insurtech Products  
prasad@perfios.com, +91 9538916640

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Demonstrate our risk profiling and fraud detection solutions to at least 2 senior stakeholders in every insurance provider in targeted markets.
- Identify and integrate with major ID, KYC, Banking and Insurance Databases in new markets.
- Identify new use cases for our existing solutions.
- Collect new use cases and problem statements
- Work with ecosystem partners to develop and absorb new capabilities into our end-to-end solutions suite.



<https://www.iprorisk.com/>

Pro-Risk is India's only Chartered Accountants' led entity offering specialized expertise across Underwriting, Claims, Reinsurance, Risk Management, Operations, Group Insurance and other support services.

It is a leading Knowledge Process Outsourcing (KPO) organization focused on providing tailored support services to Insurers and Insurtech Companies.

### **Our USPs**

- Core Expertise: 75+ years of combined top management experience in insurance, process controls and risk management.
- Custom Solutions: We offer both templated and tailor-made services for Retail and Group Insurance.
- High-End Digital Solutions: Apart from Support Services, we also provide Digital KYC, Video Verifications, Digital Investigations and Fraud Detection API based services to improve customer data integrity. We specialise in State of the Art Whatsapp based Workflows and processes for Insurers.
- Operational Efficiency: Pro-Risk is known for Reliable Streamlined Processes, Quality Risk Management Support, Cost optimization based KPO Services and Professionalism.

### **The Pro-Risk Effect**

- Over 1 million proposals / policies assessed.
- 4 million+ data items verified.
- ₹1 billion+ savings for insurers.
- Trusted by over 50% of Indian Life Insurers, with in-depth reviews of 100+ insurance products and 20+ reinsurance treaties.
- Our Customer Testimonials highlight Pro-Risk's reputation for accuracy, efficiency, and reliability, setting it apart as a trusted partner in insurance operations and risk management.

### **Representative**

Ganesh S Iyer, Founder & CEO  
ganeshsiyer@prorisk.in; 98 2055 2066

### **Countries of interest**

- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- New Clientele in India and other geographies
- Generate New Leads
- Directorship & Mentorship on Boards of Good Organisations looking out for Strategic ideas, Insurance Domain expertise, better governance & risk management in addition to business development.



<https://www.protectmewell.com/>

B2B API-first tech firm, specializing in empowering financial institutions—insurers, brokers, banks, wealth managers, and advisors—with the tools to provide unbiased financial advice and select the most suitable financial products for their clients.

**Representative**

Sumit Ramani  
sumit@protectmewell.com

**Countries of interest**

- South East Asia

**Key Business Objectives**

- Identify new clients





<https://www.probusinsurance.com/>

In the dynamic Indian insurance landscape, Probus Insurance Broker Pvt. Ltd. (Probus) has emerged as a high-growth retail insurtech broker, creating waves with its commitment to innovation and customer-centricity offering diverse range of insurance products, including life, health, motor, and business insurance. We stand as a beacon of reliability and convenience in the industry.

- Driven by a proprietary platform that is accessible through both web and mobile interface, and supported through a network of 43+ branches and 50,000+ agents nationwide, Probus ensures unparalleled accessibility for its customers. Our platform features products from more than 38 renowned insurance providers, including all leading brands. We are the frontrunners in transitioning to the digital business model and are executing 99% business digitally through our platform. We are also the first ones in the country to bring most of the insurance products on our platform.
- At the core of our operations is a commitment to inclusivity and ease of access. We have sold 10 million+ policies in last 5 years across 18,000+ pincodes and are dedicating our rapid growth towards expanding our footprint across the nation. Our latest focus on Small and Medium Enterprises (SMEs) underscores our adaptability to evolving market demands.
- Backed by BlueOrchard, Probus is one of the most capital-efficient and profitable companies in the industry.
- Probus' corporate office is located in Mumbai with branches in all major locations. Address: 202 & 203, Trade Avenue, Suren Road, Chakala, Andheri East, Mumbai – 400093

### **Representative**

Trupti Balasubramaniam  
trupti@probusinsurance.com

### **Countries of interest**

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Global Expansion
- Explore New Business Opportunities



<http://www.quantique.ai/>

Quantique empowers the future of business with New-Age Technology Solutions. We believe that staying ahead in the ever-changing business landscape is not only challenging but also exhilarating. In the world where innovation is the key to success, we understand that anticipating what's next and finding answers before they're even sought after is crucial.

That's why we go beyond the expected, providing our clients with unique and cutting-edge solutions that give them a competitive advantage, fueled by the capabilities of new-aged technology solutions.

Powering success with exception IT Products & Services utilizing new age technology for Insurtech, Fintech, Autotech and HealthTech verticals.

We are a team of experts well-versed in the latest trends and technologies, dedicating to help businesses thrive in the digital age.

#### **Our InsurTech product portfolio covers:**

- QInsure 360 for OEM/Banks/NBFC/ Intermediators
- Extended Warranty
- Insurance Prediction Model
- AIML powered Vehicle Master Maps
- NBFC Collaboration Models
- InsurTech CRM360
- InsurTech Marketing 360
- InsurTech Field Sales
- InsurTech Interactive Video Marketing
- DigiShift – Transformation Customer Experience in the digital World

#### **Representative**

Thamim Mohamed, CTO

thamim@quantique.ai; +91 96771 77750

#### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

#### **Key Business Objectives**

- We at Quantique Metadata Private Limited through this Pitchbook wishes to enter into global market place and provide innovative solutions to a wide range of insurance solutions to our customers and partners.

# RIA

[www.ria.insure](http://www.ria.insure)

RIA is a pioneering Vertical AI company dedicated to addressing critical challenges within the insurance industry through innovative technology solutions. Our flagship platform, Symphony, enhances decision-making and automates processes across the entire insurance value chain, including Product Configuration, Distribution, Underwriting and Risk Assessment, Operations, Claims Management, and Customer Servicing.

## **Symphony empowers global insurance companies and intermediaries to significantly impact their key performance indicators (KPIs) through:**

- **Rapid Product Launch:** Enable the launch of any insurance product within days, driving accelerated business growth.
- **Customized Customer Journeys:** Create tailored experiences for any channel, customer, product combination, or function, resulting in improved customer Net Promoter Scores (NPS).
- **Enhanced Risk Decisioning:** Develop new risk models that lead to better risk assessments and higher Straight-Through Processing (STP) rates.

## **Key features of the Symphony platform include:**

- **Agentic AI:** A sophisticated layer that integrates with core insurance microservices and AI copilots.
- **Workflow Automation and Orchestration:** Pre-built workflows for common insurance processes that can be customized while integrating information across various systems.
- **Comprehensive Rules Engine:** Access to a library of 200,000 pre-built medical and financial rules.
- **Data Connectivity:** Connectors to third-party insurance data sources, AI models, and risk scores.
- **Health Data Platform:** A longitudinal health record system for continuous risk monitoring of members.
- **Insurance APIs:** Ready-to-use APIs along with dashboards and workbenches for common insurance templates.
- **Communication Layer:** Multi-channel communication capabilities via Email, WhatsApp, and SMS with a library of templates.

Symphony is product line agnostic and has successfully supported various sectors including health, life, cyber, and travel insurance.

## **Case studies to illustrate some of the work we do:**

- **Life Insurer Transformation:** We are digitizing the entire group business for a life insurer to enable new distribution channels in an API-first environment. This initiative enhances customer experience during sign-ups, improves risk selection using new data sources, and incorporates AI copilots for underwriting and customer service.
- **Group Insurance Distribution:** For an group client, we are enabling embedded insurance distribution journeys featuring fully automated underwriting and 100% STP policy issuance powered by advanced workflows.
- **Health Management for Obese Members:** We are implementing an automated care orchestration program for a segment of obese members to help them manage and improve their health metrics. This solution includes external system integrations for data pipelines, a health data platform for data standardization, and customized workflows that trigger appropriate responses from stakeholders.

## **Representative**

Nipun Virmani, Founder; [nipun.virmani@ria.insure](mailto:nipun.virmani@ria.insure)

## **Countries of interest**

- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- United States

## **Key Business Objectives**

- We hope to reach out to new potential clients and showcase our solution to them



[www.risknox.ai](http://www.risknox.ai)

Risknox is an innovative cybersecurity and insurtech company dedicated to redefining how businesses and insurers approach cyber risk management. Our flagship platform, Resolute, is an AI-powered cyber risk management solution that quantifies cyber hygiene through a Cyber Hygiene Score, much like a credit score. This data-driven platform enables businesses to optimize their cybersecurity investments and insurers to enhance underwriting precision, bridging the gap between cybersecurity practices and insurance requirements.

### Solutions/Offerings

1. Resolute Fortress: Empowers businesses with insights into cyber vulnerabilities, incident prediction, and potential financial impact to improve their cybersecurity posture.
2. Resolute Compass: Supports insurers with actionable data to refine underwriting, risk quantification, and pricing decisions.

In addition to the platform, Risknox offers services such as vulnerability assessments, penetration testing, and compliance audits to complement its solutions and address specific client needs.

### Representative

Vivek Chandran, CEO & Founder

vivekchandran.nv@risknox.ai; +91-8547212237

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Identify New Clients : Expand the client base by showcasing the Resolute platform and cybersecurity offerings to potential customers in diverse industries, including insurers and enterprises focused on cyber risk management.
- Explore Strategic Partnerships : Collaborate with global insurtech companies, cybersecurity firms, and other partners to co-develop solutions, integrate technologies, or expand market reach.
- Raise Funds : Attract interest from venture capitalists and investors seeking innovative insurtech and cybersecurity solutions, particularly those aligned with AI-powered platforms.
- Enhance Brand Visibility - Position Risknox as a leading player in the cybersecurity and insurtech space by leveraging the association's network and global reach.
- Access International Markets : Leverage partnerships to establish a foothold in new geographies and tap into international markets for both the Resolute platform and professional services.



<https://www.rootally.com>

We provide comprehensive health assessments that analyze posture, fitness, body composition, and vital signs – all through a simple scan using your mobile camera, with no special equipment needed. The app generates detailed reports and personalized care plans, helping users track, understand, and improve their health through AI-driven insights.

### Representative

Amit Jindal , Co-Founder and CEO  
 amit@rootally.com; +91 8850596660

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

The PitchBook will help Rootally AI achieve several key objectives through international partnerships: expanding the client base by showcasing our innovative health solutions to new markets, forging strategic alliances to enhance global reach, and attracting investment to support technological advancements. It will also facilitate market penetration by adapting products to diverse health needs and understanding international regulatory landscapes. Additionally, the PitchBook will promote innovation through collaboration enhancing Rootally's capabilities in AI-driven health technology.



<https://1silverbullet.tech/>

1SilverBullet is a leading financial B2B gateway platform transforming Investments, Insurance, and Lending. It empowers insurers, banks, and fintech platforms with plug-and-play API integrations to quickly launch digital solutions, enhancing customer experiences with dynamic tech infrastructure.

### Gateways Overview:

**1. Insurance Gateway:** A scalable solution connecting insurers with distribution partners to simplify sales processes. It enables multi-insurer quotes, proposals, and policy issuance across:

- Life Insurance: Term Plans, Savings, ULIPs, Endowments
- General Insurance: Motor, Travel, Cyber, Property
- Health Insurance: Family, Senior Citizen, Arogya Sanjeevani, Mediclaim Policies

### Key Benefits:

- Unified Integration: Connect with all major insurers through one platform.
- Ease & Flexibility: Switch between insurers and products effortlessly.
- Comprehensive Tools: Manage journeys with dashboards, CRMs, and instant premium calculators.
- Security & Performance: Features like encryption, serverless architecture, and high availability.
- Seamless Implementation: Standardized APIs for smooth UI/UX integration.

**Market Impact:** By bridging gaps in insurance distribution, ISB enables insurers to expand their reach and distributors to tap into untapped markets.

### Distributors using our Insurance Gateway Platform:

HDFC Securities, Arka, Coversure, Policy Bazar Partners, Nivesh, Tata Digital, KVB, Angel One, Armour, OneInfinity, Axis Securities, Paynearby, AssetPlus, Wealth Right, Latin Manharlal, Insurance Padosi, Funds India, Autohangar, and Impact Guru.

**2. Wealth Gateway:** 1Silverbullet provides a comprehensive gateway that connects key players in the wealth management ecosystem, including portfolio managers, asset managers, AIFs, banks, NBFCs, neo-banks, wealth tech companies, fintech platforms, wealth advisors, RIAs, distributors, and IFAs.

**The platform supports a wide range of financial products, such as:** PMS (Portfolio Management Services), AIF (Alternative Investment Funds), MLD (Market Linked Debentures), Alternate Debt, Fixed Deposits

### Key Features of the Wealth Gateway:

- Wide Adoption: Over 100+ AMCs and 300+ distributors use the 1SilverBullet Wealth Gateway platform.
- Low-Code Platform: Easily onboard investors digitally in just a few days
- Seamless Integration: Pre-built integrations for smooth onboarding and payment processing.
- Security & Compliance: Fully secured and compliant with regulations, with flexible deployment options—either on-premise or on the cloud.
- Open APIs: Easily embed new products into existing offerings with customizable open APIs.

### Representative

Milan Ganatra, CEO and Founder  
milan.ganatra@1silverbullet.tech; +919821088662

### Country of interest

- India

### Key Business Objectives

Identify New Clients and Markets, Build Strategic Partnerships, Increase Brand Visibility, Enhance Market Credibility, Strengthen Distribution Channels, and Talent Recruitment.



<https://www.sbilife.co.in>

SBI Life Insurance ('SBI Life' / 'The Company'), one of the most trusted life insurance companies in India, was incorporated in October 2000 and is registered with the Insurance Regulatory and Development Authority of India (IRDAI) in March 2001.

Serving millions of families across India, SBI Life's diverse range of products caters to individuals as well as group customers through Protection, Pension, Savings and Health solutions.

Driven by 'Customer-First' approach, SBI Life places great emphasis on maintaining world class operating efficiency and providing hassle-free claim settlement experience to its customers by following high ethical standards of service. Additionally, SBI Life is committed to enhance digital experiences for its customers, distributors and employees alike.

SBI Life strives to make insurance accessible to all, with its extensive presence across the country through its 1,082 offices, 24,939 employees, a large and productive network of about 264,058 agents, 79 corporate agents and 14 bancassurance partners with more than 41,000 partner branches, 140 brokers and other insurance marketing firms.

In addition to doing what's right for the customers, the company is also committed to provide a healthy and flexible work environment for its employees to excel personally and professionally.

SBI Life strongly encourages a culture of giving back to the society and has made substantial contribution in the areas of child education, healthcare, disaster relief and environmental upgrade. In 2023-24, the Company touched over 1.05 lakh direct beneficiaries through various CSR interventions.

Listed on the Bombay Stock Exchange ('BSE') and the National Stock Exchange ('NSE'), the company has an authorized capital of ` 20.0 billion and a paid up capital of ` 10.0 billion. The AUM is ` 4,389.5 billion.

*(Numbers & data mentioned above are for the period ended September 30, 2024)*

## Representative

Abhishek Arora - VP, Business Strategy  
abhishek.arora@sbilife.co.in, 9819991315

## Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore Fintech Association – <https://singaporefintech.com>)
- Japan (Tokyo Fintech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <https://www.insuretechalliance.com/>)
- Italy (Italian InsureTech Association – <https://insurtechitaly.com/>)
- Israel (InsureTech Israel – <https://insurtehil.com/>)
- Insurtech NY – (<https://www.insuretechny.com/>)
- Africa Insuretech Rising – (<https://aftriciansurtechrising.com.ng/>)
- Asociacion InsurTech Mexico – (<http://asociacioninsurtec.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

## Key Business Objectives

- Identification of new partners for our use cases.




**SECURIS360**
<https://www.securis360.com/>

Securis360 Inc. is a boutique cybersecurity and data privacy compliance management consulting firm based in Pittsburgh, PA, founded by Mr. Harsh who used to work at PwC in New York and holds a CISA certification. Our India office head Mr. Nisarg Trivedi was heading the EY practice in Ahmedabad for over 7 years. Our expertise lies in SOC1/SOC2, ISO27001, GDPR, HIPAA, HITRUST, CCPA as well as Pentest, Cloud Security, Devops etc.

### Representative

Harsh Kashiparekh, CEO

harsh@securis360.com; +91 9924797770, +1 6195593838

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Identify new partners and clients whom we can assist with data privacy compliance regulations.

# SEJAL INSURANCE

[www.sejalbima.com](http://www.sejalbima.com)

Sejal Insurance Broking Ltd is the leading broking firm. Specializing in broking all Motor, Health, Life, Marine, Travel, Liabilities and all Commercial lines.

## **Representative**

Mitesh K Gada - Promotor  
mkg@sejalgroup.co.in (m) +919821050525

## **Countries of interest**

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- India

## **Key Business Objectives**

- Sejal wants to distribute products with all innovative channels. looking for tech solution for entire value chain of this business.

# SHOVELTECH

[www.shovelsolutions.in](http://www.shovelsolutions.in)

Shoveltech Solutions Pvt Ltd, in association with Centrico Insurance Repository Limited [CIRL—formerly known as CDSL Insurance Repository Limited], is excited to introduce our newly developed solution for the insurance industry and their network hospitals, designed to revolutionise the processing of health claims. As pioneers in this domain, we believe our innovative solution will streamline operations, enhance transparency, and significantly benefit both hospitals and insurance providers.

## **National Health Claims Exchange [NHCX] Overview**

In the dynamic healthcare sector, the National Health Claims Exchange (NHCX) by the National Health Authority (NHA) emerges as a transformative solution. By leveraging data-driven processes, NHCX streamlines operations, enhances transparency, and ensures compliance, paving the way for a more efficient and collaborative healthcare ecosystem. This initiative promises to deliver much-needed advancements in healthcare claims processing.

## **Shoveltech's Initiative**

Shoveltech & CIRL NHCX Connector seamlessly integrates with the existing IT systems of hospitals, insurers, and TPAs, delivering unmatched efficiency and compliance with National Health Authority [NHA] and Insurance Regulatory and Development Authority of India [IRDAI] guidelines. It accelerates claim approvals for hospitals and enhances operational agility for insurers and TPAs, bridging the gap between stakeholders with precision. Tailored to optimise workflows, it ensures a streamlined claims process while minimising disruptions, empowering all parties with a robust, future-ready solution. Shoveltech & CIRL are your trusted partners for transforming healthcare operations. Our solution ensures seamless compliance with ABDM-NHCX guidelines while revolutionising the healthcare ecosystem. Hospitals, insurers, and TPAs can effortlessly adopt cutting-edge NHCX features to deliver superior patient experiences, enhance operational efficiency, and minimise costs.

## **Representative**

Harshad Bhojane, CEO

[info@shovelsolutions.in](mailto:info@shovelsolutions.in); +91 97026 71106, 98673 16381

## **Countries of interest**

- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- India

## **Key Business Objectives**

- Identify New Clients and Build Business Network
- Enhance our Visibility in the Industry
- Create awareness of our unique solutions.



<https://www.shriramgi.com/>

Shriram General Insurance Company Limited (SGICL) is a part of SHRIRAM GROUP – a multidimensional, multilocational organisation with interests in the field of Truck Financing, Life Insurance, Share Trading, Bulk Drugs, Software Consultancy, and Project Engineering & Real Estate.

SGICL was a joint venture between Shriram Capital Limited and Sanlam Limited (South Africa). SANLAM Limited is a major financial services company in South Africa, listed in the Johannesburg Securities Exchange and Namibian Stock Exchange. SANTAM is a part of SANLAM Limited, which is engaged in General Insurance business and ranked as the best Insurance Company in South Africa. In April 2022, Tangent Asia Holdings II Pte. Ltd., Singapore (KKR Group) picked up 9.99 % stake in Shriram General Insurance from Shriram Capital Limited. The transaction was done with the valuation of SGI at 18,000 crores. In March 2023, the shares held by Shriram Capital Limited were transferred to Shriram GI Holdings Private Limited, which is now the holding Company of SGICL.

Shriram General Insurance offers a wide range of general insurance solutions including Motor, Travel, Home and more that are designed to fit every need. The business philosophy of Shriram General Insurance is to serve the largest number of common people (“Aam Admi”). The Group’s continued focus on addressing customer needs, nurturing talent and bringing a home-grown technology platform while delivering to the underserved segments of the economy, has ensured strong growth & sustainability for over 4 decades. The Group’s vision is serving to the underserved and creating value at the bottom of the Pyramid.

#### Credentials:

- Investment assets as on 31.03.2023 – Rs. 11264 Crores
- Nil pending consumer grievances as on 31.03.2023
- More than 200 Offices & 3000 employees PAN India
- Presence in Philippines as “SGI Philippines”
- Profit before tax as on 31.03.2023 – Rs. 500 Crores
- Accumulated profit as on 31.03.2023 – Rs. 2164 Crores
- Solvency Ratio as on 31.03.2023 – 4.91

#### Representative

Himanshu Upadhyay – Head Digital  
himanshu.upadhyay@shriramgi.com; 9649903579

#### Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

#### Key Business Objectives

- Identify New Clients
- Build Strategic Partnerships
- Expand Market Reach
- Enhance Brand Visibility
- Develop New Products or Services
- Gain Market Intelligence
- Strengthen Networking Opportunities



[www.sudlife.in](http://www.sudlife.in)

Founded in 2009, Star Union Dai-ichi Life Insurance (SUD Life) is a joint venture between two of India's leading public sector banks, Bank of India and Union Bank of India, and Dai-ichi Life Holdings, a leading life insurance company in Japan.

With a robust collective network of over 19,000 distribution points catering to more than 15 million customers, SUD Life has one of the largest life insurance distribution footprints in India.

### **Representative**

Anu Chaudhuri-Ghosh – Marketing & Digital  
[anasuya.ghosh@sudlife.in](mailto:anasuya.ghosh@sudlife.in)

### **Countries of interest**

- US/UK Indian Diaspora

### **Key Business Objectives**

- Stay connected with the latest innovation in the sector and be identified as a leading sponsor of such innovation



[www.symbo.co](http://www.symbo.co)

Symbo is a leading insurtech broker revolutionizing the way insurance is embedded and distributed across industries. Think of Symbo as the ultimate "insurance gateway"—a comprehensive solution for enterprises to offer contextual, relevant, and intuitive insurance products to their end consumers, seamlessly integrated into their ecosystems. With just 1 API, we empower brands to access and distribute general, life, and health insurance from 40+ insurers across India, creating a scalable, tailored approach that delivers maximum value.

At Symbo, we are a team of driven professionals passionate about not just simplifying insurance but building profitable and scalable insurance ecosystems for our partners. Our goal is to enable systems that solve genuine risk for customers while maximizing value for enterprises.

Our platform-agnostic infrastructure is customized to meet the unique needs of partners in fintech, BFSI, logistics, travel, ecommerce, healthtech, and more. From onboarding to policy management and claims processing, we offer end-to-end solutions complemented by customizable dashboards and tailored GTM strategies designed to maximize insurance penetration and customer satisfaction.

We serve as enablers for brands seeking to build their own insurance ecosystems and also work closely with insurers to slice and dice underwriting into solutions that fit each partner's unique requirements. Our robust middleware bridges insurers and distributors, simplifying insurance attachment for enterprise partners while reshaping how insurance is experienced and accessed.

With 50+ partners, handling over 5 million policies per month and 30,000+ claims processed monthly, Symbo is at the forefront of driving growth and innovation in digital insurance distribution. Headquartered in Andheri, Mumbai, we are proud to be the partner of choice for enterprises looking to integrate insurance into their core offerings.

#### **Credentials:**

- Investment assets as on 31.03.2023 – Rs. 11264 Crores
- Nil pending consumer grievances as on 31.03.2023
- More than 200 Offices & 3000 employees PAN India
- Presence in Philippines as "SGI Philippines"
- Profit before tax as on 31.03.2023 – Rs. 500 Crores
- Accumulated profit as on 31.03.2023 – Rs. 2164 Crores
- Solvency Ratio as on 31.03.2023 – 4.91

#### **Representative**

Kartik Poddar, [kartik@symboinsurance.com](mailto:kartik@symboinsurance.com)

#### **Countries of interest**

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- South East Asia

#### **Key Business Objectives**

- Identify new clients in fintech, ecommerce, healthtech, and BFSI to expand our global footprint.
- Forge strategic partnerships with insurers and enterprises to enhance our product offerings.
- Increase visibility as a leading insurtech enabler in the international market.
- Explore growth opportunities through collaborations and innovation in embedded insurance ecosystems.

# TECH90ONE

[www.tech90one.com](http://www.tech90one.com)

We are a dynamic tech startup specialized in revolutionizing the reinsurance broking industry through tailored software solutions. Based in India, our team of passionate solution providers is committed to crafting cutting-edge software that empowers reinsurance brokers to streamline their operations, enhance efficiency, and drive growth.

We are more than just a technology company—we are partners in our clients' success. By combining our deep industry knowledge, technical expertise, and commitment to innovation, we are transforming the way reinsurance brokers operate. Our solutions not only solve immediate challenges but also provide a platform for future growth, helping brokers streamline their operations, reduce risk, and drive sustained success in a competitive market.

Elevate your reinsurance broking management with our Reinsurance Broker System REZO – where technology meets expertise.

## Representative

Saumil Parekh, Co-Founder

tech90one@tech90one.com; +91 9820507410

## Countries of interest

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

## Key Business Objectives

- Identify new opportunities and clients





[insurance.toolyt.com](https://insurance.toolyt.com)

Toolyt is a versatile platform designed to streamline operations, enhance productivity, and improve customer engagement for insurance companies. It empowers agents with easy-to-use mobile-first tools for managing activities, tracking leads, and automating policy renewals. By offering intelligent nudges, real-time insights, and a highly customizable interface, Toolyt ensures seamless adoption and efficiency in daily workflows.

For insurers, Toolyt simplifies policy management by integrating with third-party solutions, enabling smooth data capture, and reducing errors. Its hierarchy-based visibility and compliance-driven features provide secure access to critical information, fostering trust and operational transparency.

The Toolyt DOT feature further enhances productivity by providing intelligent task allocation, ensuring field teams stay focused on high-priority activities while minimizing manual data entry. DOT brings a level of supervision and efficiency that drives better results and increased satisfaction across the organization.

### **Representative**

Nizamudheen V, [nizam@toolyt.com](mailto:nizam@toolyt.com)

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Business expansion



[www.eoxegen.com](http://www.eoxegen.com)

Track Four Infotec (I) Private Limited is a leading insurtech company headquartered in India with a focus on Health Insurance segment.

Track Four is highly committed to innovate insurance technology which is demonstrated with its unwavering focus on developing user-friendly and scalable technology solutions that seamlessly integrate into the health insurance value chain.

Trusted by leading insurance companies and TPAs, Track Four Infotec has demonstrated swift and agile implementation experience across multiple geographies including Asia, Middle East and Africa region.

eOxygen: Bridging the gap in the insurance landscape worldwide

eOxygen offers a seamless end-to-end digital insurance system for quotation, benefit illustration, policy issuance, renewals, endorsements and claims management. Our implementation experience helps insurers faster GTM with front end configurations and best practices. eOxygen claims module enables streamline the claims management process with automated rules-driven adjudication, fraud detection, and settlement tracking.

#### **Representative**

Rahul Suri and Head of Sales

[rahul.suri@eoxegen.com](mailto:rahul.suri@eoxegen.com); +919811393164

#### **Countries of interest**

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)

#### **Key Business Objectives**

- Help insurance companies accelerate the IT adoption & advancement easier and faster.

## TrueCover\*

<https://www.truecover.net>

TruCvr Technologies (True Cover) is an InsurTech startup operating since 2018. We are focused on making Health and motor Insurance simple and easy for all stakeholders and brings savings from multiple solutions – Payers, Providers, Administrators (Brokers & TPA's), Sponsors (Employers & Governments) & End users, Our benefit management module offered as a SaaS solution is used by Insurers, Brokers and leading TPA's to manage all aspects of Health Insurance journey – Onboarding, Enrolment, Data Interactions, Reporting and Analytics. We have successfully managed seamless experience delivery for different kinds of plan designs across Group Health, Group Term Life and Personal Accident TrueClaim, our module for claims automation has demonstrated the capability to automate end to end health and motor insurance claims process irrespective of the policy terms and their complexities. The solution is powered by Smart Contracts based rule system, AI Enabled Data Classification & Document Extraction. We are working towards a 0 touch claims process. Our solution for AI Enabled Fraud identification for image and data along with abuse in pharmacy and investigation integrated with audit automation tools. The solutions are integrated with innovative payment solutions along with leading payment rails and banks. The solution is deployed with a large State Government run scheme and also in pilot with leading Insurance companies is also first prize winner of Grand Startup Challenge organized by the Government of India. We assist the Insurance company and Government in real time identification of fraud and abuse in health claims and controlling their loss rates. TrueCover's solutions are available as a single integrated platform and also as independent modules.

### Representative

Nitin Srivasatava, Founder and CEO  
nitin@truecover.net

### Countries of interest

- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Japan (Tokyo FinTech – <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance – <http://www.insurtechalliance.com/>)
- Italy – (Italian InsurTech Association – <https://www.insurtechitaly.com/>)
- Israel – (InsurTech Israel – <https://insurtechil.com/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México – (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### Key Business Objectives

- Identify alliance partners for global reach,
- Access to new clients,
- Investor Connects



<https://valuenable.in/>

ValuEnable is a 3-year old and start-up focused on solving problems for the 23 Cr. existing life insurance policyholders in India, zeroing on policy continuance, retention and existing customer management. Our multi-stack platform has till date addressed INR 16,000 Cr worth of surrender intents and revived policies worth Rs. 170 cr premium with 9 of the top 10 private life insurers.

Content Engine - Our B2B SaaS platform - helps customise communication with policy level benefit/loss quantifications for our insurer partners, which was hitherto practically missing for existing life insurance customers.

Policy Loan Marketplace helps insurance policyholders avail low interest secured loans against their policies from a choice of lenders on our platform - from the comfort of their homes, on the same day ! This in turn helps life insurers in AUM retention and renewal premium collections.

Our Buyout Platform helps create a market for pre-owned policies, leading to a win-win-win for policyholders (by helping them with liquidity while they retain life cover), investors (by giving them access to an instrument with superior risk-return profile) & life insurers (by helping AUM retention and future renewal collection.)

ValuEnable is founded by actuaries Mithil Sejpal and Satprem Mohanty who started ValuEnable post a decade each in the private life insurance industry with organisations such as HDFC Life and ICICI Pru. Rainmatter (Zerodha's fintech focused fund) is a key investor in ValuEnable.

### **Representative**

Satprem Mohanty, Co-Founder  
satprem@valuenable.in; 9769623603

### **Countries of interest**

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- South East Asia
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Get discovered by potential clients and for collaboration opportunities

# VideoCX.io

(Earlier known as WorkApps)

[www.VideoCX.io](http://www.VideoCX.io)

VideoCX.io is a full suite comprehensive Video Banking and Servicing platform which can be used for use cases like customer onboarding, policy servicing, surrender, claims processing, property or car inspection and creating a national level Video Branch.

## Representative

Rudrajeet Desai – Founder and CEO  
rudrajeet@videocx.io; 9730669669

## Countries of interest

- UK (InsTech London – <https://www.instech.london/>)
- Australia (InsurTech Australia – <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association – <https://singaporefintech.org/>)
- Insurtech NY – (<https://www.insurtechny.com/>)
- Africa Insurtech Rising – (<https://africainsurtechrising.com.ng/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

## Key Business Objectives

- Identify new markets outside of India and meet potential customers



[www.getvisitapp.com](http://www.getvisitapp.com)

### **Visit Health**

We are a Health tech company providing OPD & Wellness ecosystem to Insurers, Brokers & Corporates.

### **Representative**

Vaibhav Singh, Co-founder

vaibhav@getvisitapp.com; 9680899449

### **Countries of interest**

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- South East Asia
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Identify new clients who would need our tech solution. SaaS play outside India.



<https://www.watchyourhealth.com/>

### **Watch Your Health (WYH): SaaS Platform for Customer Engagement**

WYH bridges the gap between individuals, healthcare providers, and businesses, empowering users to take control of their health while enabling organizations to boost customer loyalty, optimize outcomes, and drive growth.

#### **Key Problems Solved**

- Low Engagement: Personalization fosters satisfaction and loyalty.
- Retention: Tailored strategies reduce churn.
- Revenue Loss: AI tools boost cross-sell/up-sell opportunities.
- Data Challenges: Actionable insights from advanced analytics.
- Proactive Care: Predictive tools forecast health risks.
- Population Insights: HRAs address broader health needs.

#### **Core Features**

- AI-Driven Tools: Health monitoring, dietary advice, skin analysis, and predictive analytics.
- Tracking & Monitoring: Steps, sleep, health metrics, and habit tracking.
- Health Support: Disease management, mental wellness, post-discharge care, and OPD tie-ups.
- Engagement Tools: Gamification, virtual coaching, reward programs, and social sharing.

#### **Insurance Use Cases**

- Retention & Sales: Personalized tools enhance loyalty and increase sales.
- Cross-Sell Opportunities: Behavioral insights drive relevant product recommendations.
- Underwriting: HRAs enable precise risk assessment.
- Employee & Agent Engagement: Wellness programs and productivity tools boost performance.

WYH combines cutting-edge AI with user-focused solutions to deliver superior health outcomes and business growth.

#### **Representative**

Jay Patel – Co Founder

[jay.patel@watchyourhealth.com](mailto:jay.patel@watchyourhealth.com); +91 9920679826

#### **Countries of interest**

- South East Asia, Middle East and North Africa (MENA)

#### **Key Business Objectives**

- Identify new clients through the international association partners.



<http://www.webuters.com/>

Webuters Technologies is a leading technology solutions provider, specializing in transforming the insurance industry through advanced AI solutions and custom software development. With years of experience and a focus on delivering tailored solutions, we help insurers streamline operations, improve decision-making, and elevate customer experiences.

## **Core Offerings Tailored for the Insurance Sector**

### **1) OfficeIQ AI Solutions:**

- Customer Support Assistance: Automates responses to queries, escalates issues, and delivers personalized solutions to enhance customer satisfaction.
- Underwriting Assistance: Leverages AI to analyze historical data, assess risk profiles, and speed up underwriting decisions.
- Marketing Content Creation: Assists marketing teams in generating impactful content tailored to different customer segments and campaigns.
- MIS Reports and Insights: Provides real-time analysis and actionable insights for data-driven decision-making.
- WhatsApp AI Assistant: Simplifies customer interaction with instant policy information, reminders, and support.
- Data Analytics: Identifies trends, predicts risks, and supports strategic planning for business growth.

### **2) Custom Development Services:**

- Development of scalable mobile and web applications to enhance customer engagement and streamline operations.
- Tailored software solutions to improve policy administration, underwriting workflows, and claims management processes.
- Integration of AI-driven tools into existing systems for better efficiency and user experience.

### **3) CRM Solutions for Insurers:**

- Development of custom CRM. Implementation and customization of Salesforce and Zoho CRM to manage customer relationships, claims, and policies efficiently.
- Equips insurers with a unified view of data to improve service delivery and strengthen customer loyalty.

**Our Solutions in Action:** Webuters Technologies has supported leading insurers in achieving:

- Automated claims management to reduce processing time and errors.
- Streamlined customer support processes with AI-powered chatbots and virtual assistants.
- Transition from legacy systems to modern, cloud-based platforms with integrated analytics.
- Improved customer engagement through mobile apps offering self-service features for policyholders.

## **Key Advantages of Partnering with Webuters**

- Expertise in AI and custom software development tailored for the insurance industry.
- Seamless integration with legacy systems and popular tools to ensure business continuity.
- Proven ability to enhance operational efficiency and customer satisfaction through innovation.

## **Representative**

Krishna Bhatt, Founder & CEO, Webuters Technologies Pvt Ltd  
[krishna.bhatt@webuters.com](mailto:krishna.bhatt@webuters.com)

## **Countries of interest**

- South East Asia, Middle East and North Africa (MENA)
- United States

## **Key Business Objectives**

- Expand presence in the insurance sector with AI and custom development solutions.
- Build partnerships with global insurers to foster innovation and deliver cutting-edge technologies.
- Explore opportunities to help insurers improve customer engagement and operational workflows.
- Establish Webuters as a trusted partner for digital transformation in insurance.





<https://wrmsglobal.com/>

WRMS Global is a leading climate & agricultural risk management company with over two decades of expertise and network. WRMS Global has collaborated with both Central and State Governments and renowned institutions like PepsiCo, Bayer, World Bank, and HDFC. It has successfully implemented income guarantee programs that have positively impacted more than 10 million beneficiaries.

Beyond this, WRMS Global also works with businesses to provide comprehensive risk management solutions to help them protect their operations from extreme weather events and adversaries.

### **Representative**

Sarathy Srinivas, Head - International Business  
sarathy.srinivas@wrmsglobal.com; 9940641242

### **Countries of interest**

- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)

### **Key Business Objectives**

- Identify New Partners
- Expand Market Reach
- Raise Funds
- Build Strategic Alliances
- Access Industry Insights



<https://xceedance.com/>

Xceedance is a trusted partner for many of the world's largest property and casualty (P&C) insurance organizations, offering consulting, technology, operations support, and data solutions. With a global team of over 4,000 professionals spanning the Americas, EMEA, and APAC, Xceedance employs a rightshoring delivery model that combines deep insurance expertise with cutting-edge technologies, including AI and next-generation platforms. The company partners with more than 200 diverse clients—ranging from commercial, personal, and specialty lines insurers to mutuals, program administrators, brokers, agents, and Lloyd's of London entities—to address market challenges and accelerate business growth.

Anchored by the purpose to "help catalyze insurance ecosystems for the benefit of society," Xceedance delivers a suite of comprehensive services tailored to the insurance sector. Its strategic operations support encompasses underwriting, policy services, billing and collection, finance and accounting, digital contact centers, print and distribution, and on-demand services, all designed to streamline processes and enhance efficiency. As a digital-first third-party administrator (TPA), Xceedance also provides end-to-end claims management, from first notice of loss (FNOL) to payment, enabling insurers to reduce cycle times, control costs, and improve claims outcomes.

In addition to its proven operational and claims expertise, Xceedance fosters innovation by delivering advanced technology solutions, automation capabilities, application development, and system integration to drive digital transformation. The company's data-driven services include actuarial solutions, catastrophe and exposure management, AI-driven insights, and sophisticated data modeling, helping insurers convert complex data into actionable strategies. These capabilities empower clients to make informed decisions, address evolving market demands, and achieve sustainable growth in an increasingly competitive insurance landscape.

Xceedance also has a Center of Excellence for Generative AI, a pioneering initiative designed to collaborate with insurance organizations to identify practical use cases and accelerate the adoption of generative AI technologies.

### **Representative**

Madhu Balakrishnan, VP - Marketing & Communications  
contact@xceedance.com

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- United States

### **Key Business Objectives**

- Enter new geographical markets and lines of business to expand our customer base.
- Facilitate knowledge transfer to drive mutual benefits for Xceedance and international partner organizations.
- Explore real-life use cases of emerging technologies and look at ways to create superior efficiencies across the insurance value chain.
- Tapping a global talent pool with niche skills to build innovative insurtech solutions at scale.



[www.zopper.com](http://www.zopper.com)

Zopper (Solvay Tech Solutions Pvt Ltd) combines insurance and technology to deliver unique, customised, end-to-end solutions to its partners. By collaborating with top insurance providers, Zopper creates APIs designed to simplify insurance distribution, expand accessibility, and strengthen the insurance ecosystem –ultimately transforming businesses and lives. Since 2011, Zopper has grown steadily to emerge as the largest Insurtech player in the country. In its lifetime, Zopper has raised ~\$125 Million to fuel its expansion ambitions.

### **Representative**

Mayank Gupta, Co-Founder and COO  
mayank.gupta@zopper.com

### **Countries of interest**

- South East Asia
- Middle East and North Africa (MENA)

### **Key Business Objectives**

Our core vision is to simplify and democratise insurance through cutting-edge technology, making it accessible, affordable, and transparent for all. Our distributor include clients from financial, lifestyle & digital ecosystems and currently we have 40+ insurers. Our core vision is to be India's largest insurtech platform, partnering with businesses and insurance providers to create a robust ecosystem, making insurance distribution seamless and accessible for all.



<https://www.hizuno.com/>

Zuno General Insurance, formerly known as Edelweiss General Insurance, is a new-age digital insurer with an aspiration to reimagine Insurance to make it easy, friendly, and transparent. Amidst all the jargon and seriousness, Zuno is the friendly voice speaking in a language you understand, and listening to what you have to say, stepping in at the right time, so that you don't have to worry when things don't go as planned. Zuno is the friend you can always turn to for help, with the confidence that we will have your back at all times.

At Zuno GI, the focus is on building trust through digital solutions that are intuitive and responsive, using consumer insights and data analytics to drive innovation and experience. Our consumer insight driven strategy focused on customers experience, innovative solutions and an intuitive digital platform differentiates us in a competitive market.

Zuno GI started operations in 2018 and has won multiple awards at renowned industry forums for product & technology innovations, digital platforms, superlative customer experience, innovative marketing campaigns and preferred workplace. It is India's first cloud native insurer and the first insurer to launch an open API platform. We have over 3 million customers and a growing omnichannel distribution on digital rails. The company has presence across key digital marketing places and partnerships with Maruti, Tata Motors, Mahindra, Skoda, Volkswagen, Jeep, OLA, PolicyBazaar, Turtlemint, Dunzo, PhonePe, Insurance Dekho, Fedbank Financial Services, Dvara KGFS, Repco Home Finance, ART Housing Finance, Renewbuy, Bajaj Capital, Anandrathi Global Finance, Avanse Financial Services, Zopper, Spinny, etc.

### Representative

Shanai Ghosh,  
shanai.ghosh@hizuno.com

### Countries of interest

- UK (InsTech London - <https://www.instech.london/>),
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>),
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>),
- Japan (Tokyo FinTech - <https://tokyofintech.com/>),
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>),
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>),
- Israel - (InsurTech Israel - <https://insurtechil.com/>),
- Insurtech NY - (<https://www.insurtechny.com/>),
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>),
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)

### Key Business Objectives

- Identify new clients and explore business opportunities.
- Create new distribution channels
- Strategic alliance with tech partners
- Hire new team members
- Raise funds



<https://www.zscore.co.in/>

Zscore is a Technology company that focuses on solving business problems using Data and AI. One of the businesses where Zscore has been able to make a huge impact is in Health Insurance. Zscore's claim processing solution is a state of the art system that processes claims from a Tariff, Medical and Policy perspective acting as a co-pilot for claims processing teams.

Zscore has been working with customers both in India and Australia and provided a cumulative impact of more than \$35M. Zscore has been helping customers in solving key problems in claims such as reducing overpayment in tariff's, fraud identification and providing deep insights using claims analytics. One of the key USP's of Zscore is bringing a new age approach of solving the business and data problem together and not treating them separately.

### **Representative**

Deleep Murali

deleeps@zscore.co.in; 9611633733

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia -<https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

- Identify New Customers and Fund raising



[www.zyla.in](http://www.zyla.in)

Zyla Health is a leading healthcare technology company specialising in providing outcome-based care management solutions to insurance clients, aiming to reduce clinical risk and claim costs.

### **Representative**

Ashish Garg, CBO - Zyla Health  
ashish@zyla.in; +91 9569154751

### **Countries of interest**

- UK (InsTech London - <https://www.instech.london/>)
- Australia (InsurTech Australia - <https://insurtechaustralia.org/>)
- Singapore (Singapore FinTech Association - <https://singaporefintech.org/>)
- Japan (Tokyo FinTech - <https://tokyofintech.com/>)
- Global (Global Insurtech Alliance - <http://www.insurtechalliance.com/>)
- Italy - (Italian InsurTech Association - <https://www.insurtechitaly.com/>)
- Israel - (InsurTech Israel - <https://insurtechil.com/>)
- Insurtech NY - (<https://www.insurtechny.com/>)
- Africa Insurtech Rising - (<https://africainsurtechrising.com.ng/>)
- Asociación InsurTech México - (<http://asociacioninsurtech.mx/>)
- South East Asia
- Middle East and North Africa (MENA)
- United States

### **Key Business Objectives**

Through international association partners, Zyla Health can foster possible business collaborations by co-developing innovative health solutions, forming technology alliances and expanding into new markets. Additionally, these partnerships provide access to identify new clients, including multinational corporations, global insurers and healthcare providers, enabling Zyla Health to scale its offerings and drive growth.



# Contact Information

[info@indiainsurtech.com](mailto:info@indiainsurtech.com)

[memberships@indiainsurtech.com](mailto:memberships@indiainsurtech.com)

[www.indiainsurtech.com](http://www.indiainsurtech.com)

